

Salama Tower Valuation Report

As-Salamah District - Jeddah

10 August 2025



Deposit code to the platform gime

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Submitted to: SNB Capital Company (Al-Ahli REIT Fund 1)



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Part 1



executive summary						
Salie	ent fact and assum	ptions and IVS 202	5 and regulat	ory compliance		
Identity of the client	Addressee (to whom the report is addressed)	SNB Capital Company (Al-Ahli REIT Fund 1)	Other users	-		
	Contact person	-	Contact information	-		
Assets being valued	Assets name	Salama Tower	Interest to be valued	freehold interest		
valoca	Location	https://g	goo.gl/maps/6Fr	n87asZawht4vH99		
Valuation standards	International Valuation Standards 2025	accordance with the	TAQEEM Regula and in conformity	assignment is undertaken in tions (Saudi Authority for with the International		
	Purpose of valuation	Periodic valuation of publicly-listed real estate investment traded fund	Valuation date	17/07/2025		
	Inspection date	01/07/2025	Approved valuation approach and method	Income Approach - Cashflow method		
		Market Value		Current Use/Existing Use		
Valuation	Basis of value	Market value: a Standard of Value considered to represent the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction ,after proper marketing, and where the parties had each acted knowledgeably, prudently, and without compulsion	Premise of value	International Valuation Standards 2025 defines Current Use/Existing Use premise of value as "Current use/existing use is the current way an asset, liability, or group of assets and/or liabilities is used. The current use may be, but is not necessarily, also the highest and best use."		



Salient fact and assumptions and IVS 2025 and regulatory compliance						
	Reference Number	25076000503	Report type	Detailed report		
	Report date	10/08/2025	Report version	Final		
Report	Use, publication and distribution restrictions	to those referred to it kind to any third part part in any documer of communication w the form and contex accordance with the be traded on the CN	for a specific purp y. This report may n at, statement, perio ith any third party v t in which it appear purpose of the va AA (Tadawul) websi	tial to the intended entity and ose, without any liability of any ot be published in whole or in dical publication or any means without prior written consent in rs, with the exception of in luation, this report is allowed to the and the fund manager's mager deems appropriate.		
	Status of Valuers	purposes of this instru Valuation Standards valuer to make impa assumptions. For a vo judgements are mad minimizes the influence	ction. "Subjectivity (IVS) as: "The proce rtial judgements as aluation to be credi le in a way that pro ce of any subjective a valuation must be	an External Valuer for the "is defined in the International ess of valuation requires the to the reliability of inputs and ble, it is important that those emotes transparency and e factors on the process. applied objectively to avoid ons".		



Salier	Salient fact and assumptions and IVS 2025 and regulatory compliance					
	Limits on investigations	_				
Investigations and Compliance	Limits on analysis	The client pro within the pro correspondin- spaces was d to be 6,645.9 • The statemen expired lease	roperty is a multi-tenant commercial office building. vided a statement detailing the number of units uperty, the leasable area of each unit, and the grental values. The total leasable area for the office letermined to be 24,277.53 m², and for the showrooms m². It provided by the client includes several units with a contracts. Upon inquiry, the client confirmed that cts are being renewed and that the units remain			
	Limits on inspection	_				
Nature and sources of information upon which the valuer relies	assuming the These docum The tit Buildir lease	o Building Permit				
Assumptions and special assumptions	Assumptions	IVS's instructions	 International Valuation Standards define it as "the presumed facts that are consistent with, or could be consistent with, those at the valuation date." Assumptions related to facts that are consistent with, or could be consistent with, those existing at the date of valuation may be the result of a limitation on the extent of the investigations or enquiries undertaken by the valuer. All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required. 			
		Applications in this report	None (except as indicated in the terms and conditions)			



Salient fact and assumptions and IVS 2025 and regulatory compliance							
Assumptions and special assumptions	Special assumptions	IVS's instructions	 International Valuation Standards define it as "assumed facts that differ from those existing at the date of valuation." Where assumed facts differ from those existing at the date of valuation, it is referred to as a "special assumption". Special assumptions are often used to illustrate the effect of possible changes on the value of an asset. They are designated as "special" so as to highlight to a valuation user that the valuation conclusion is contingent upon a change in the current circumstances or that it reflects a view that would not be taken by participants generally on the valuation date All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required. 				
		Applications in this report	None (except as indicated in the terms and conditions)				



Salient fact and assumptions and IVS 2025 and regulatory compliance							
		261,900,000					
Opinion of Value	Written	Only two hundred sixty-one million nine hundred thousand SAR					
	Currency	Saudi Riyal					

Valuation team	Role	Name	Signature	TAQEEM membership		ip
Site inspection and field research	Property inspection, its condition, offers, and field survey work	Ameen Al- Mahmadi	Just	1210002736	Associate	
Valuation, reporting, desk research, and analysis	Desk research, calculations, auditing work, and income analysis	Ahmed Hamdy Elsehamy	(S. P. S. P.	1220003393	Associate	Real Estate
Value review and initial approval	Reviewing valuation results and income data	Belal Ramadan ELsayed	Cole,	1220003054	Associate	Sector
Signed for and on behalf of Esnad Real Estate Valuation Company		Eng. Almuhannad Alhussami		1210000934	Fellow	

Esnad Real Estate Valuation –Saudi Professional Closed Joint Stock Company -			
Membership Number	11000054		
Valuation Sector	Real Estate		
Commercial Registration Number	4030297772		
Commercial Registration Date	02/ 03/ 1439 H		
Certified Valuer - TAQEEM membership No.	1210000934		
Certified Valuer - TAQEEM membership issue date	10/11/1438 H		
Company Stamp	شركة اسناد للتغييم العقاري شركة مشية مساممة سووية مقفلة سيـك ١٩٧٧٧٠ - ٣٠٠٤		



WIL 1

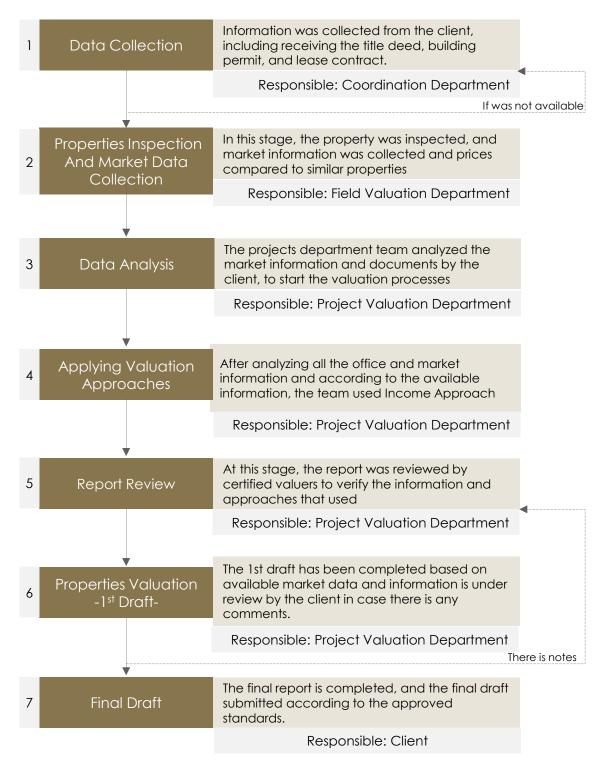
Part 2

Reporting Methodology



2 Reporting Methodology

3. Based on the International Valuation Standards ("IVS") (Standard 100), the figure below shows the steps of the valuation process and the mechanism of work for Esnad:







Part 3

Asset to be valued

- 3.1 Property Location Analysis
- 3.2 Property description and ownership
- 3.3 Property boundaries
- 3.4 Source of information
- 3.5 Property photos
- 3.6 Analysis summary



3.1 Property Location Analysis

Description of the property at the city level

About Jeddah

Jeddah is situated in the western region of the Kingdom of Saudi Arabia, uniquely positioned along the central eastern coast of the Red Sea. The city is bordered to the east by the Hijaz mountain range and spans approximately 70 kilometers from its northern to southern limits, while extending around 50 kilometers along its coastline.

Jeddah serves as the primary gateway to the Two Holy Mosques, bolstered by the presence of King Abdulaziz International Airport and Hajj City, which collectively receive millions of pilgrims each year.



Property location

Surrounding attractions						
Attraction	Distance	Attraction	Distance			
King Abdulaziz International Airport	10.8 km	Historical Jeddah	15.5 km			
Jeddah Islamic Port	20.3 km	Sea front	5.67 km			



3.1 Property Location Analysis

Description of the property at the neighborhood level The subject property is situated in an area bordered by Hira Road to the north, adjacent to the An-Naem district. To the south, it is surrounded by portions of the As-Salamah district. On the east side, the property is flanked by Al-Madinah Al-Munawarah Road, followed by the Al-Bawadi district. To the west, the property is adjacent to the Az-Zahrah district. The area is conveniently accessible via multiple roadways, with Al-Madinah Al-Munawarah Road being the primary



Satellite photo shows property location



3.2 Property description and ownership

	Ownership information (based on title deed)						
Client's name	SNB Capital Company (Al-Ahli REIT Fund 1)	Owner's name	Tamkeen real estate fund company				
Title deed number	320212024018	Title deed date	03/12/1440 H				
	Property Information (Based on title deed)						
Province	Makkah	City	Jeddah				
District	As-Salamah	Street	Al Madinah Al Munawarah Road				
ب No. of Plot		No. of Plan	-				
Property Type	Commercial building	Notes	-				
	21.610378°		39.155700°				

Asset	Land area	BUA
Property specifications	7,682 m²	58,919 m²

https://goo.gl/maps/mVNPSjapBhkGsSC78





Satellite photo shows subject property location



3.3 Property boundaries & lengths

Property Dimensions (Based on the title deed)							
Views	length /m	Street	Road Category	Road width/m	Views		
North	79.48	Ibn Khaqan Street	Internal	12	4		
South	79.48	Mohamed Al Rahini Street	Internal	12	3		
East	94	Al Madinah Al Munawarah Road	Commercial	57	1		
West	94	Abdel Qader Al Jabaley Street	Internal	12	2		

Property specifications						
	BUA	58,919 m²				
	Height (floors)	18				
	Age	12 years				
Structure	Num. of buildings	1				
	Finishing	Very Good				
	Facilities	Car parking / Restaurants / Fire extinguishing system / Central air conditioning				
	Use	Commercial				
7 a mina a	Maximum footprint	60 %				
Zoning	Maximum height	10 floors				
FAR		6				
Notes		If the land area exceeds 5,000 square meters, it is permissible to construct additional floors beyond the specified limit, provided that the construction coefficient remains unchanged.				

Services and Facilities							
Boys School	Mosque	Sewerage	Water	Electricity			
✓	✓	✓	✓	✓			
Phone	Civil defense	police station	Health center	Girls school			
✓	✓	✓	✓	✓			
Municipal works	Post Mail	Commercial	Park	Storm water drainage			
✓	✓	✓	✓	✓			

3.4 Source of information

Where we have been provided with information by the addressee, or its agents, we assume that it is correct and complete and is up to date and can be relied upon. We assume that no information that has a material effect on our valuations has been withheld.



3.5 Property photos















3.5 Property photos











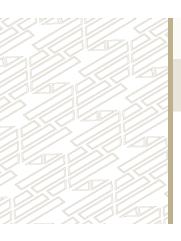




3.6 Analysis summary

	Analysis summary				
Advantages	 The property is notably characterized by its convenient location near key roadways, with Al Madinah Al Munawarah Road being the most significant, ensuring easy access to the site. The property is in close proximity to King Abdulaziz International Airport. 				
Disadvantages	No disadvantages are observed				
Opportunities	 Jeddah Economic City: One of the largest development projects in Jeddah, spanning a total area of 5 million square meters. The project is overseen by Kingdom Holding Company, owned by Prince Alwaleed bin Talal. It is a mixed-use development featuring commercial and residential zones, luxury homes, hotels, and office spaces. Additionally, it includes an indoor shopping mall with dedicated transportation services. The centerpiece of the project is the iconic Kingdom Tower, serving as the focal point of the development. Alma Jeddah: A visionary project designed to transform the North Obhur area into a modern "Venetian" destination. Alma Jeddah is among the largest and most significant new developments in the city, located in one of Jeddah's most desirable residential areas. Positioned on the Red Sea coast in the North Obhur district—an acclaimed tourist and leisure destination—the project centers on the creation of water canals connected to the Red Sea, flowing through the development. These canals will form two water islands, providing the foundation for residential and commercial projects, creating a unique and captivating urban experience. 				
Overall Risks	 Overall risks related to the real estate market. Financial, economic and natural disaster risks. Risks related to foreign exchange. Political and security risks. Risks related to VAT application. Risks related to real estate transaction tax application. Risks related to White Land fees. Risks related to the impact of the demand for residential and commercial real estate properties in the Kingdom of Saudi Arabia. Risks related to electricity, water and other services prices. Risks related to competition. Risks related to real estate development. Risks related to the nature of the realization or liquidation of real estate assets. Risks related to the devaluation of real estate assets. Risks related to regulatory requirements and regulatory oversight. Risks related to changes in the applicable laws and regulations. 				
Property Risks	The presence of various alternatives within the market significantly influences supply and demand dynamics.				





Part 4

Valuation

- 4.1 Valuation Approaches
- 4.2 Valuation Analysis
- 4.3 Opinion of Value
- 4.4 Validity of review and clarification



4.1 Valuation Approaches

Principo	al valuation approaches and Residual Method
Market Approach	"The market approach provides an indication of value by comparing the asset with identical or comparable (that is similar) assets for which price information is available. The market approach should be applied and afforded significant weight under the following circumstances: (a) the subject asset has recently been sold in a transaction appropriate for consideration under the basis of value, (b) the subject asset or substantially similar assets are actively publicly traded, and/or (c) there are frequent and/or recent observable transactions in substantially similar assets."
Income Approach	"The income approach provides an indication of value by converting future cash flow to a single current value. Under the income approach, the value of an asset is determined by reference to the value of income, cash flow or cost savings generated by the asset. The income approach should be applied and afforded significant weight under the following circumstances: (a) the income-producing ability of the asset is the critical element affecting value from a participant perspective, and/or (b) reasonable projections of the amount and timing of future income are available for the subject asset, but there are few, if any, relevant market comparables."
Cost Approach	Replacement Cost Method is categorized under Cost Approach in the International Valuation Standards 2025 and is defined as "replacement cost is the cost that is relevant to determining the price that a participant would pay as it is based on replicating the utility of the asset, not the exact physical properties of the asset".
Residual Method	"The residual method is so called because it indicates the residual amount after deducting all known or anticipated costs required to complete the development from the anticipated value of the project when completed after consideration of the risks associated with completion of the project. This is known as the residual value."



4.1 Valuation Approaches

The main fact	The main factors that determining the best approach for valuation				
Factors	 The purpose of the valuation Property type Basis of value Source of information 				
Approaches and methods used in the report					
Market Approach	□ Comparison Method				
Income Approach	 □ Direct Capitalization method ✓ Cashflow method □ Profits method 				
Cost Approach	Depreciated Replacement Cost (DRC)				
Residual Method	□ Residual Method				



4.2.1 Income Approach Approach- Discounted Cash Flow Method

Discounted Cash Flow Method is categorized under Income Approach in the International Valuation Standards 2025 and is defined as "Under the DCF method the forecasted cash flow is discounted back to the valuation date, resulting in a present value of the asset".

4.2.1.1 Contractual lease data

The subject property is a multi-tenant commercial office building. We have been provided with an income statement that outlines the property's leasable areas, rental values, number of units, lease terms, unit types, and related details, as summarized below:

- Tenant: Multi-tenant.
- Total Leasable Area: 31,538.43 m² (including retail areas, office spaces, and rooftop).
- Total Leased Area: 27,334.53 m2 (including retail areas, office spaces, and rooftop)
- Total Vacant Area: 2,210.40m2.
- Vacancies: 8.09 %
- Actual Income: 22,190,959.08 SAR.

Income	Offices Showrooms		Other Revenues		
Total Leasable Area	24,277.53	6,645.9	_		
Total Leased Area	22,305.53	6407.5	_		
Total Vacant Area	1,972	2,231.9	_		
Vacancies	8.12 %	3.59 %			
Revenue	15,657,699.08	5,149,485.00	1,383,775.00		
Total revenue	22,190,959.08				
Maintenance and operation	(2,983,479.32)				
Net operating income		19,207,479.76			

Other Revenues comes from the rental of parking spaces, the telecommunications tower, the advertising billboard, the rooftop, and a portion of the basement.

4.2.1.2 Market rent

The subject property consists of rental units categorized as follows:

- Retail showrooms with areas ranging from 199 to 900 m²
- A retail showroom with an area of 1,933.5 m²
- A retail showroom with an area of 2898 m²
- Office spaces

A market comparison will be conducted to determine the expected market rent for the constituent units.

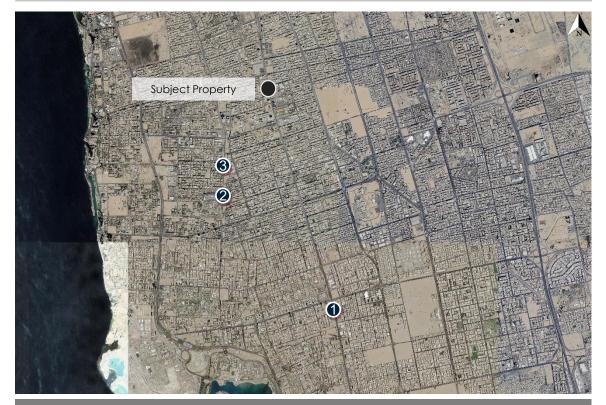


4.2.1 Income Approach Approach- Discounted Cash Flow Method

4.2.1.2 Property Income - Assumed Market Income - Showrooms

 An investigation was undertaken for the purpose of disclosing market values of similar type properties which have occurred in the area over the last year. The comparable contained here in are the best available indicators of market value for the subject property. Adjustments between the market data and the subject property were made for the elements identified in the next part.

Comparable List - Showrooms						
Property ID	Transaction Type	Transaction Year	Rental value	Area	Rental value /m²	Location
Property 1	Offer	2025	390,000	177 m²	SAR 2200	<u>Link</u>
Property 2	Transaction	2025	597,672	350 m²	SAR 1708	<u>Link</u>
Property 3	Transaction	2025	591,197	373 m²	SAR 1584	<u>Link</u>



Satellite photo showing subject property and comparables



4.2.1 Income Approach Approach- Discounted Cash Flow Method

We have conducted comparison to arrive at Showrooms Rents follows:

0 1 0" 1	Subject	Compo	arable 1	Comparable 2		Comparable 3	
Comparison Criteria	Property	Description	Adjustment %	Description	Adjustment %	Description	Adjustment %
Transaction Date		30/08	5/2025	1/7/2025		26/06/2025	
Value/m²	-	SAR/m	² 2,200	SAR/m	² 1,708	SAR/m	² 1,584
Transaction Type		Offer	5.0%-	Transaction	0.0%	Transaction	0.0%
Market conditions	Similar	Similar	0.0%	Similar	0.0%	Similar	0.0%
Adjusted Value / m²		1	10-		0		0
Value per square meter		SAR/m	² 2,090	SAR/m	² 1,708	SAR/m	² 1,584
Accessibility	Very easy	Very easy	0.0%	Very easy	0.0%	Very easy	0.0%
Location	Excellent	Excellent	0.0%	Excellent	0.0%	Excellent	0.0%
street width	60 m	60 m	0.0%	50 m	0.0%	50 m	0.0%
Property Age	12 years	6 years	3.0%-	7 years	2.5%-	17 years	2.5%
Proximity to attractions	Nearby	Nearby	0.0%	Nearby	0.0%	Nearby	0.0%
Area	438	177	6.0%-	350	3.0%-	373	3.0%-
Value / m²	-	SAR/m² 188-	9.0%-	SAR/m² 94-	5.5%-	SAR/m² 08-	0.5%-
Adjusted Value / m²	-	SAR/m	² 1,902	SAR/m	² 1,614	SAR/m	² 1,576
Weighting	-	40%		25%		35%	
Subject Property Adjusted Value (SAR/m²)	-			SAR	1,720		

The weighted average of the three comparable properties is calculated to determine the average value per meter for showrooms. The highest weight is assigned to comparable property (1) due to its greater similarities to the subject property.

Total income for showrooms by market					
Net leasable area(m²)	1754.40				
Rental value per square meter (SAR/m²)	1,720				
Actual Gross Income	3,017,568				

We were provided by the client with a statement detailing the leasable areas of the units within the subject property. According to the information, Showrooms 4,5,6,7 and 8 are leased to a single tenant, with a total leasable area of 1754.40 m².

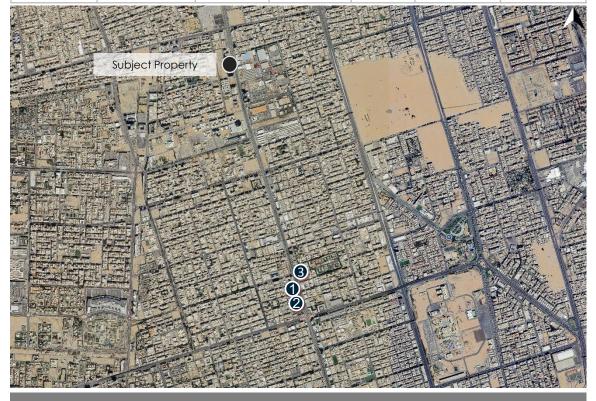


4.2.1 Income Approach Approach- Discounted Cash Flow Method

4.2.1.2 Property Income - Assumed Market Income - Showrooms

 An investigation was undertaken for the purpose of disclosing market values of similar type properties which have occurred in the area over the last year. The comparable contained here in are the best available indicators of market value for the subject property. Adjustments between the market data and the subject property were made for the elements identified in the next part.

Comparable List – Large Showrooms						
Property ID	Transaction Type	Transaction Year	Rental value	Area	Rental value /m²	Location
Property 1	Transaction	2025	2,248,320	1920 m²	SAR 1171	<u>LINK</u>
Property 2	Transaction	2025	1,148,860	1054 m²	SAR 1090	<u>LINK</u>
Property 3	Offer	2025	1,050,000	1,000 m²	SAR 1050	<u>LINK</u>



Satellite photo showing subject property and comparables



4.2.1 Income Approach Approach- Discounted Cash Flow Method

We have conducted comparison to arrive at Showrooms Rents follows:

Communican Cultonia	Subject	Compo	Comparable 1		Comparable 2		Comparable 3	
Comparison Criteria	Property	Description	Adjustment %	Description	Adjustment %	Description	Adjustment %	
Transaction Date		30/0	6/2025	1/7/	/2025	1/7/	2025	
Value/m²	-	SAR/m	ı² 1,171	SAR/m	ı² 1,090	SAR/m ² 1,050		
Transaction Type		Transaction	0.0%	Transaction	0.0%	Offer	5.0%-	
Market conditions	Similar	Similar	0.0%	Similar	0.0%	Similar	0.0%	
Adjusted Value / m²			0		0	52	2.5-	
Value per square meter		SAR/m	² 1,171	SAR/m	² 1,090	SAR/r	n² 998	
Accessibility	Very easy	Very easy	0.0%	Very easy	0.0%	Very easy	0.0%	
Location	Excellent	Excellent	0.0%	Excellent	0.0%	Excellent	0.0%	
street width	60 m	60 m	0.0%	60 m	0.0%	60 m	0.0%	
Property Age	12 years	18 years	1.0%	20 years	1.6%	15 years	0.6%	
Proximity to attractions	Nearby	Nearby	0.0%	Nearby	0.0%	Nearby	0.0%	
Area	1993.5	1920	0.0%	1054	5.0%-	1000	5.0%-	
Value / m²	-	SAR/m² 12	1.0%	SAR/m² 37-	3.4%-	SAR/m² 44-	4.4%-	
Adjusted Value / m²	-	SAR/m ² 1,183		SAR/m ² 1,053		SAR/m² 954		
Weighting	-	15%		50%		35%		
Subject Property Adjusted Value (SAR/m²)	-			SAR	1,040			

The weighted average of the three comparable properties is calculated to determine the average value per meter for showrooms. The highest weight is assigned to comparable property (2) due to its greater similarities to the subject property.

Total income for showrooms by market						
Net leasable area(m²)	1,993.50					
Rental value per square meter (SAR/m²)	1,040					
Actual Gross Income	2,073,240.00					

We were provided by the client with a statement detailing the leasable areas of the units within the subject property. According to the information, Showrooms 1, 2, and 3 are leased to a single tenant, with a total leasable area of 1,993.50 m².



4.2.1 Income Approach Approach- Discounted Cash Flow Method

We have conducted comparison to arrive at Showrooms Rents follows:

Comment on Citation	Subject	Comp	arable 1	Comp	arable 2	Comparable 3		
Comparison Criteria	Property	Description	Adjustment %	Description	Adjustment %	Description	Adjustment %	
Transaction Date		30/0	3/2025	1/7/	/2025	1/7/2025		
Value/m²	-	SAR/m	ı² 1,171	SAR/m	² 1,090	SAR/m ² 1,050		
Transaction Type		Transaction	0.0%	Transaction 0.0%		Offer	5.0%-	
Market conditions	Similar	Similar	0.0%	Similar	0.0%	Similar	0.0%	
Adjusted Value / m²			0	0		52.5-		
Value per square meter		SAR/m² 1,171		SAR/m² 1,090		SAR/m² 998		
Accessibility	Very easy	Very easy	0.0%	Very easy	0.0%	Very easy	0.0%	
Location	Excellent	Excellent	0.0%	Excellent	0.0%	Excellent	0.0%	
street width	60 m	60 m	0.0%	60 m	0.0%	60 m	0.0%	
Property Age	12 years	18 years	1.0%	20 years 1.6%		15 years	0.6%	
Proximity to attractions	Nearby	Nearby	0.0%	Nearby 0.0%		Nearby	0.0%	
Area	2898	1920	6.0%-	1054	12.0%-	1000	12.0%-	
Value / m²	-	SAR/m² 59-	5.0%-	SAR/m² 113-	10.4%-	SAR/m² 114-	11.4%-	
Adjusted Value / m²	-	SAR/m ² 1,112		SAR/m ² 977		SAR/m ² 884		
Weighting	-	1.	5%	50%		35%		
Subject Property Adjusted Value (SAR/m²)	-		SAR 965					

The weighted average of the three comparable properties is calculated to determine the average value per meter for showrooms. The highest weight is assigned to comparable property (2) due to its greater similarities to the subject property.

Total income for sl	nowrooms by market
Net leasable area(m²)	2,898
Rental value per square meter (SAR/m²)	965
Actual Gross Income	2,796,570.00

We were provided by the client with a statement detailing the leasable areas of the units within the subject property. According to the information, Showrooms 9 and 10 are leased to a single tenant, with a total leasable area of 2,898 m².

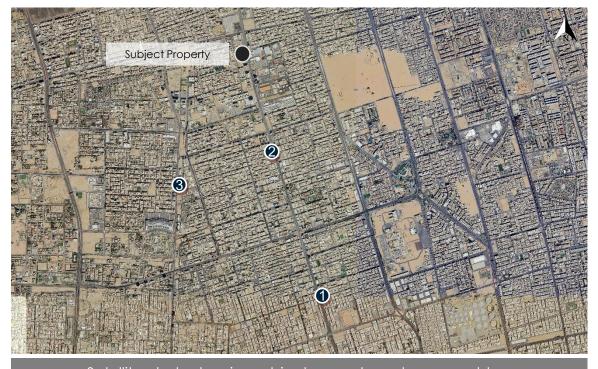


4.2.1 Income Approach Approach- Discounted Cash Flow Method

4.2.1.3 Property Income - Assumed Market Income - Offices

 An investigation was undertaken for the purpose of disclosing market values of similar type properties which have occurred in the area over the last year. The comparable contained here in are the best available indicators of market value for the subject property. Adjustments between the market data and the subject property were made for the elements identified in the next part.

Comparable List - Offices									
Property ID	Transaction Type	Transaction Year	Rental value Are		Rental value /m²	Location			
Property 1	Offer	2025	SAR 86,400	108 m²	SAR 800	<u>LINK</u>			
Property 2	Transaction	2025	SAR 73,200	100 m²	SAR 732	<u>LINK</u>			
Property 3	Transaction	2025	SAR 89,368	123.95 m²	SAR 721	<u>LINK</u>			



Satellite photo showing subject property and comparables



4.2.1 Income Approach Approach- Discounted Cash Flow Method

We have conducted comparison to arrive at offices Rents follows:

Comment of Citation	Subject	Comp	arable 1	Comparable 2		Comparable 3	
Comparison Criteria	Property	Description	Adjustment %	Description	Adjustment %	Description	Adjustment %
Transaction Date		30/0	5/2025	30/0	30/05/2025		/2025
Value/m²	-	SAR/r	m² 800	SAR/ı	m² 732	SAR/ı	m² 721
Transaction Type		Offer	5.0%-	Transaction	0.0%	Transaction	0.0%
Market conditions	Similar	Similar	0.0%	Similar	0.0%	Similar	0.0%
Adjusted Value / m²		4	40-		0		0
Value per square meter		SAR/r	SAR/m² 760		m² 732	SAR/m² 721	
Accessibility	Very easy	Very easy	0.0%	Very easy	0.0%	Very easy	0.0%
Location	Very good	Very good	0.0%	Very good	0.0%	Very good	0.0%
street width	60 m	60 m	0.0%	60 m	0.0%	50 m	0.0%
property Age	12 years	20 years	4.0%	12 years	0.0%	18 years	3.0%
Proximity to attractions	Nearby	Nearby	0.0%	Nearby	0.0%	Nearby	0.0%
Finishing	Very good	Very good	0.0%	Very good 0.0%		Very good	0.0%
Availability of parking	Available	Available	0.0%	Available	0.0%	Available	0.0%
Area	280	108.00	2.0%-	100.00	2.0%-	123.95	2.0%-
Value / m²	-	SAR/m² 15	2.0%	SAR/m² 15-	2.0%-	SAR/m² 07	1.0%
Adjusted Value / m²	-	SAR/m ² 775		SAR/m ² 718		SAR/ı	m² 729
Weighting	-	60%		30%		10%	
Subject Property Adjusted Value (SAR/m²)	-		SAR 750				

The weighted average of the three comparable properties has been calculated to determine the average value per square meter for office spaces. The highest weight has been assigned to comparable property (1), as it shares the most similarities with the subject property.

Total income fo	r offices by market
Net leasable area(m²)	24,277.53
Rental value per square meter (SAR/m²)	750
Actual Gross Income	18,208,147.5

We were provided by the client with a statement showing the leasable areas of the units within the subject property. Based on this statement, the total leasable area for the office spaces was determined to be 24,277.53 m².

20,946,833.79 SAR



4.2 Valuation Analysis

Net operating income (NOI)

4.2.1 Income Approach Approach- Discounted Cash Flow Method 4.2.1.4 Property Income- (Assumed Market Income)

Property income Value/m2 Value Area Showrooms (4-5-6-7-8) gross income 1,754.40 m² 1,720.00 SAR 3,017,568.00 SAR **Vacancies** 10.00% -301,756.80 SAR Showrooms (1-2-3) gross income 1,993.50 m² 1,040.00 SAR 2,073,240.00 SAR 5.00% **Vacancies** -103,662.00 SAR Showrooms (9-10) gross income 2,898.00 965.00 SAR 2,796,570.00 SAR **Vacancies** 5.00% -139,828.50 SAR Actual Income for showrooms 7,342,130.70 SAR 750.00 SAR Offices gross income 24,277.53 m² 18,208,147.50 SAR 12.50% **Vacancies** -2,276,018.44 SAR **Actual Income for Offices** 15,932,129.06 SAR **Actual Income** 23,274,259.76 SAR Operating & Maintenance 10.00% -2,327,425.98 SAR



4.2.1 Income Approach Approach- Discounted Cash Flow Method

4.2.1.4 Property Income- (Assumed Market Income)

4.2.1.5 Income data approved in the valuation

The actual income data of the subject property was compared with the market Income and the following was found:

Element	Actual income data	Market data	The difference			
Elemeni	Actual income data	Markerdara	SAR	%		
Showrooms	5,149,485.00	7,342,130.70 SAR	2,192,645.70	42.58 %		
Offices	15,657,699.08	15,932,129.06	274,429.98	1.75 %		
vacancy	13.33 %	12.5 %	-	-		
Operation and maintenance expenses	2,983,479.32	2,327,425.98	(656,053.34)	-21.99 %		

Office Income:

- A minor variance was observed between the market income and the actual income, particularly in office rents and vacancy rates.
- The valuation will rely on the actual office income, with a scheduled 5% increase every three years.

Other Revenues:

Other revenues include income from the rental of parking spaces, the
telecommunications tower, the advertising billboard, the rooftop, and a
portion of the basement, estimated at SAR 1,383,775.00. These revenues
will be relied upon in the valuation, with a 5% increase applied every
three years.

The result

Maintenance & Operating Expenses:

 A slight variance was noted between the actual OPEX and the market OPEX. The actual OPEX is estimated at SAR 2,983,479.32, representing 13.44% of the actual income. This percentage will be consistently applied throughout the cash flow projection period.

Showroom Income:

- A significant difference was observed between the actual and market income
- The actual income of the property will be used during the first year, after which the market income will be applied upon the expiry of each showroom's lease, with a growth rate of 5% every three years.
- A vacancy rate of 5% has been assumed for the showrooms, starting from the second year and continuing until the end of the cash flow period.

4.2.1.6 Assumptions

The property valuation was based on the contractual income, incorporating a 5% increase in income every three years.



4.2.1 Income Approach Approach- Discounted Cash Flow Method

4.2.1.6 Assumptions

Project Assumptions					
Project period	10 years				

4.2.1.7 Cap rate analysis

Capitalization rate analysis									
Property	City	Sector	Property value	Net income	Rate of return				
Property 1	Jeddah	Commercial	1,386,064,000 SAR	126,720,969.01 SAR	9.14%				
Property 2	Jeddah	Commercial offices	279,679,000 SAR	23,100,000 SAR	8.26%				
Property 3	Jeddah	Commercial offices	112,853,000SAR	8,463,994 SAR	7.50%				

- The cap rate was set at 8.50% based on the general average returns of the properties referenced above, with appropriate adjustments made to reflect the location and characteristics of the subject property.
- Annex 1 :details the cash flows of the subject property, where a 10.33% discount rate has been approved to calculate the value of the property, accordingly the value of the property is estimated in the manner of cash flows by:

Discount rate by observed or inferred rates/yields							
Rates	Value	Source					
Risk-free rate	5.33%	<u>Saudi Exchange</u>					
Inflation rate	2.20%	General Authority for Statistics					
Market Risk	0.80%	knoema Patform Data					
Property Risk	2.00%	Valuer's estimate of the market					
Discount rate	10.33%						

4.2.1.7 Valuation Result

Income Approach Valuation Result							
Cap rate	8.50%						
Discount rate	10.33%						
Income approach value (SAR)	261,900,357.68						



4.3 Opinion of Value

Opinion of value							
Value	261,900,000						
Written	Only two hundred sixty-one million nine hundred thousand SAR						
Currency	Saudi Riyal						

• The Income Approach was adopted to determine the opinion of value, due to the absence of directly comparable properties with similar characteristics to support a reliable market-based analysis. This method is considered the most appropriate for valuing income-generating assets, as it reflects the property's ability to produce stable financial returns. The approach aims to estimate market value while accounting for limited market data and complying with internationally accepted valuation standards.

4.4 Validity of review and clarification

- Review is valid (5 days) from the date the first draft was issued.
- The estimated value of the property was reached through the following international methodologies and methods adopted by Saudi Authority for Accredited Valuers.





Part 5

Appendices

- 5.1 Documents
- 5.2 Cash flow analysis
- 5.3 Assumptions and Limiting Conditions
- 5.4 Valuation Standards



5.1 Documents





5.1 Documents





5.2 Cash flow analysis

Cash flow analysis											
Showrooms gross income	74,677,160	5,149,485	5,712,543	6,991,113	7,204,420	7,204,420	7,316,347	8,676,116	8,676,116	8,676,116	9,070,485
Vacancy - 5.0%	-	0	(285,627)	(349,556)	(360,221)	(360,221)	(365,817)	(433,806)	(433,806)	(433,806)	(453,524)
Actual Income for showrooms	71,200,776	5,149,485	5,426,916	6,641,557	6,844,199	6,844,199	6,950,530	8,242,310	8,242,310	8,242,310	8,616,960
Actual Income for Offices	166,208,433	15,657,699	15,657,699	15,657,699	16,440,584	16,440,584	16,440,584	17,262,613	17,262,613	17,262,613	18,125,744
Other Revenues	14,688,945	1,383,775	1,383,775	1,383,775	1,452,964	1,452,964	1,452,964	1,525,612	1,525,612	1,525,612	1,601,893
Actual Income	252,098,154	22,190,959	22,468,390	23,683,031	24,737,747	24,737,747	24,844,077	27,030,535	27,030,535	27,030,535	28,344,597
Operation & Maintenance - 13.44%	(33,881,992)	(2,982,465)	(3,019,752)	(3,182,999)	(3,324,753)	(3,324,753)	(3,339,044)	(3,632,904)	(3,632,904)	(3,632,904)	(3,809,514)
Net income	218,216,162	19,208,494	19,448,638	20,500,032	21,412,994	21,412,994	21,505,033	23,397,631	23,397,631	23,397,631	24,535,083
Terminal value	-	0	0	0	0	0	0	0	0	0	288,648,036
Net cash flow	506,864,198	19,208,494	19,448,638	20,500,032	21,412,994	21,412,994	21,505,033	23,397,631	23,397,631	23,397,631	313,183,119
Discount rate		1.00	0.91	0.82	0.74	0.67	0.61	0.55	0.50	0.46	0.41
Net present value	261,900,358	19,208,494	17,627,697	16,840,978	15,943,972	14,451,167	13,154,430	12,972,097	11,757,543	10,656,705	129,287,275

KPI's	Total
NPV at Discount Rate - 10.33%	261,900,357.68
Total Property Value	SAR 261,900,000
	"rounded up to the nearest 10



5.3 Real Estate Overview

The real estate development sector in the Kingdom has witnessed significant growth, as the real estate sector is one of the key contributors to the GDP. Additionally, several initiatives have been launched to support and empower real estate developers, such as the "Transformation and Empowerment" program, which positively impacts the real estate market.



Most Important Real Estate Sector Drivers



- Population Growth
- · Governmental initiatives and its impact on demand
- Interest rate and its impact on real estate financing



 Government Initiatives for Regional Headquarters in the Kingdom



- The recovery in the F&B and entertainment sectors
- Growth in retail sales and consumer spending



- Demand for warehouses and market supply volume
- Increased activity in manufacturing and logistics sectors

Real Estate Transactions



■ Residential transactions
■ Commercial transactions

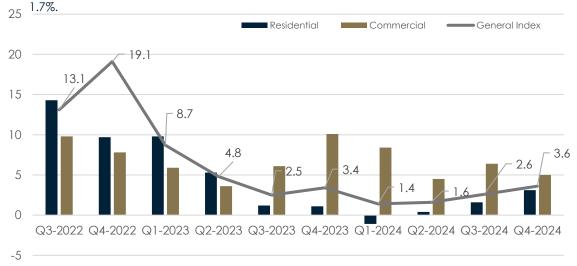
Source: Ministry of Justice



5.3 Real Estate Overview

Real Estate Growth

- Real estate data shows that residential property prices increased in Q4 2024 compared to the same quarter in 2023. The residential sector rose by 3.1%, with a weight of 72.6% in the index, driven by a 2.5% increase in residential land prices (weight: 45.7%).
- commercial property prices increased by 5.0% in Q4 2024, driven by a 5.2% rise in commercial land prices. Building prices rose by 5.1%, while showroom prices declined by



• The annual change in property prices across Saudi Arabia reached 3.6%, mainly driven by a 10.2% increase in Riyadh, which holds the highest index weight at 47.8%. In contrast, Makkah and the Eastern Region saw declines of 0.6% and 4.6%, with weights of 16.1% and 24.1% respectively .Among other regions, Najran and Tabuk recorded the highest annual increases after Riyadh at 4.6% and 1.1%, while Al Baha and Asir saw the sharpest declines at 16.7% and 7.3%, respectively.



Source: Ministry of Justice



2 Office Sector

Office Building Grading

Grade (A)

Include the newest and best in the market, attracts the most prestigious tenants who pay highest rates.

- Skyscrapers located in the central business district, in a wellknown area, with distinctive designs.
- Well maintained & Serviced offices with an ample parking & lifts to accommodate the needs of the tenants

Grade (B)

Slightly aged buildings but wellmaintained and leased to middle & upper middle tenants, With renovation could be upgraded to Grade A.

- Slightly older buildings
- Furnishing & finishing of a good quality
- Good maintenance & security
- Average & above average lease rates

Grade (C)

They are classified as the lowest tier within the office building category and require extensive refurbishment.

- Old buildings with limited infrastructure.
- Poor design and outdated facilities.
- Low demand area, resulting in high vacancy rates.
- Low rates relative to market average.

Riyadh Office Market Overview

- Occupancy Rates
- Grade A : offices recorded an occupancy rate of 98%, up by 1% compared to last year.
- **Grade B**:offices saw an 8% increase in occupancy, reaching 91% by the end of 2024.
- Regional Headquarters Program
- The program has accelerated rent growth by targeting an increase in regional HQs from 350 currently to 480 by 2030, according to the Saudi Ministry of Investment.
- Office Supply
- Total supply is expected to reach 6.9 million m² by 2026.

Office Rent Growth
 Office rents in Riyadh continued to rise,
 driven by growing demand.



Grade(A): rents increased by 8% YoY, reaching SAR 2,005/m².

Grade(B): rise of 26% YoY, reaching SAR 1,225/m².



5.4 Assumptions and Limiting Conditions

This report is subject to the following terms and conditions:

- This report is to be used solely for the specified purposes. It remains in the possession of the intended recipient and is available for their use only for these purposes.
- The report has been prepared as a complete unit and should not be separated or used in parts independently.
- No portion of this report may be circulated publicly for advertising, public relations, or any media-related purposes unless explicitly stated otherwise within the report.
- The valuer retains ownership of all documents and files prepared and used in the preparation of this report.
- All information, forecasts, and opinions referenced in this report have been verified to the highest standards; however, their absolute accuracy cannot be guaranteed. Any drawings or maps (if included) are provided solely for visualization purposes and should not be used for any other intent.
- The report has been prepared electronically, including the written content and analytical work, and all related files are retained in the valuer's database.
- The valuer has not identified nor been informed of any latent factors that could affect the property's value at the time of valuation, including but not limited to soil conditions or structural integrity. The valuer assumes no liability should any such issues be discovered afterward.
- It is assumed in this report that no hazardous materials or environmental risks exist within or around the property that could impact its value. If such factors are later identified, this valuation would no longer be valid, and further analysis by specialized environmental consultants would be required.
- The valuation opinion assumes that the subject property is free from contaminants, toxins, or environmental hazards of any kind. The valuer does not hold expertise in these fields and cannot provide assessments related to such matters.
- This report has been prepared based on the best available information at the time of valuation. The valuer is not aware of any material or significant information that has been omitted or withheld.

- The ownership validity of the property title has not been verified, and its accuracy has been assumed, along with the assumption that there are no obstacles or encumbrances on the ownership unless otherwise specified. It is also assumed that the property complies with all municipal requirements and legal boundaries unless stated otherwise. The valuer does not assume responsibility for the accuracy of these documents.
- If any maps or property are provided by the client, only the visible parts will be verified, and this verification should not be considered a substitute for detailed structural, engineering, or environmental inspections.
- This valuation was not requested for the purpose of establishing the minimum value or for bank loan approvals, unless explicitly stated otherwise in the report or the agreement between the valuer and the client.
- The valuer is not liable for any compensations resulting from the use of the analyses or results of the valuation report other than what is outlined in the contractual agreement.
- All information and facts stated in this report are accurate to the best knowledge of the valuer at the time of preparing the valuation. There is no relevant or material information known to the valuer at the time of preparing the report that has been omitted or not considered in valuating its impact.
- All analyses, opinions, and conclusions in this report are subject to the terms and conditions stated herein, and are considered professional, unbiased analyses and opinions.
- This valuation report is valid only if it carries the company's seal and the signatures of the certified valuers.
- Esnad Real Estate Valuation Company affirms that there is no conflict of interest, whether current or potential, with the parties or properties involved.
- Esnad acknowledges that this report has been prepared in full compliance with the International Valuation Standards 2025 (IVS 2025) and has adhered to all professional requirements and technical guidelines outlined in these updated standards, ensuring an accurate and objective valuation that reflects the true value of the appraised assets. Any additional standards applied, alongside the International Valuation Standards, will be clearly referenced in the report to ensure alignment with the latest professional guidelines and applicable standards.



5.5 Valuation Standards

5.5.1 Valuation Standards

 All work is carried out in accordance with the Saudi Authority for Accredited Valuers (Taqeem) and the International Valuation Standards ("IVS") published by the International Valuation Standards Council ("IVSC"), by valuers who conform to the requirements thereof. Our valuations may be subject to monitoring by these entities. The valuations are undertaken by appropriately qualified Taqeem valuers.

5.5.2 Valuation Basis

 Our reports state the basis of the valuation and, unless otherwise noted, the basis of valuation is as defined in the "the Red Book". The full definition of the basis, which we have adopted, is either set out in our report or appended to these General Principles.

5.5.3 Assumptions and Special Assumptions

- Where we make an 'assumption' or 'special assumption' in arriving at our valuations, we define these terms in accordance with the "IVS" as follows:
- These types of assumptions generally fall into one of two categories:
- (a) assumed facts that are consistent with, or could be consistent with, those existing at the date of valuation ("Assumption"), and
- (b) assumed facts that differ from those existing at the date of valuation ("Special Assumption").
- All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.
- We will not take steps to verify any assumptions.

5.5.4 Disposal Costs Taxation and Other Liabilities

- No allowances are made for any expenses of realization, or for taxation, which might arise in the event of a disposal. All property is considered as if free and clear of all mortgages or other charges, which may be secured thereon. However, we consider purchaser's costs in investment valuations in accordance with market conventions.
- No allowance is made for the possible impact of potential legislation which is under consideration. Valuations are prepared and expressed exclusive of VAT payments, unless otherwise stated.

5.5.5 Sources of Information

 Where we have been provided with information by the addressee, or its agents, we assume that it is correct and complete and is up to date and can be relied upon.
 We assume that no information that has a material effect on our valuations has been withheld.

5.5.6 Title and Tenancy Information

- We assume, unless informed to the contrary, that each property has a good and marketable title, that all documentation is satisfactorily drawn and that there are no encumbrances, restrictions, easements or other outgoings of an onerous nature, which would have a material effect on the value of the interest under consideration, nor material litigation pending. Where we have been provided with documentation, we recommend that reliance should not be placed on our interpretation without verification by your lawyers.
- We have assumed that all information provided by the addressee, or its agents, is correct, up to date and can be relied upon.



5.5 Valuation Standards

5.5.7 Confidentiality of Information and Responsibility to Third Parties

- This valuation report is confidential and intended solely for the recipient for the specified purpose. The valuer assumes no responsibility towards any third party.
- Under no circumstances is the report, in full or in part, to be published, disclosed, or referred to any third party without the prior consent of the valuer, including the form and content in which the information will be shared.

5.5.8 Maps and Illustrative Drawings

All maps and illustrative drawings included in this report are for illustrative purposes only. While we believe them to be accurate, no warranty is given in this regard, and they should not be relied upon for any contractual purposes

5.5.9 Nature and Scope of the Valuer's Work and Any Limitations Imposed

In accordance with International Valuation Standard (IVS) 101 – Scope of Work (IVS 2025), specifically paragraph 1-20(i) concerning the nature and scope of the valuer's work and any limitations imposed, it is required to **identify** any constraints that may hinder inspection, inquiry, or analysis in relation to the valuation. If relevant information is unavailable due to limitations imposed by the terms of the valuation on investigation or research, these limitations must be disclosed, along with any necessary assumptions or special assumptions (see IVS 102 - Bases of Value, paragraphs 1-50 to 4-50) that result from such limitations. It is noted that these aspects, where applicable, will be addressed in the relevant sections of this report.

5.5.10 Material Environmental, Social, and Governance (ESG) Factors

In accordance with IVS 104 – Data and Inputs from the International Valuation Standards 2025, which states that: "The impact of material environmental, social, and governance (ESG) factors should be considered," an assessment has been made regarding the potential impact of such factors on the subject property and/or the identification and analysis of any tangible influences or consequences they may entail.

Accordingly, any such impacts—if identified—will be disclosed in the section titled "Property Data and Ownership Information."

5.5.11 Specialist

In preparing this report, a team of internal specialists was engaged, possessing the technical skills and subject-matter expertise necessary to conduct, support, review, or challenge the valuation process.

In the event that any external specialists were involved, this will be disclosed in the "Valuation Team" section, in compliance with the requirements of IVS 100 – Framework under the International Valuation Standards 2025.

5.5.12 Statement of Compliance with Standards Esnad Company acknowledges that this report has been prepared in full compliance with the International Valuation Standards 2025 (IVS 2025) and adheres to all professional

requirements and technical guidelines outlined in these updated standards to ensure the provision of an accurate and objective valuation that reflects the true value of the assessed assets.

Any other standards that are adopted or applied alongside the International Valuation Standards will be clearly indicated in the report, ensuring alignment with the latest professional guidance and applicable standards.



Thankyou

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