



Private & Confidential

Valuation Report

QBIC PLAZA, RIYADH, KSA

SNB CAPITAL

REPORT ISSUED 15 FEBRUARY 2023

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1 EXECUTIVE SUMMARY

THE EXECUTIVE SUMMARY AND VALUATION SHOULD NOT BE CONSIDERED OTHER THAN AS PART OF THE ENTIRE REPORT.

1.1 THE CLIENT

Danial Mahfooz, CFA
SNB Capital, KSA

1.2 THE PURPOSE OF VALUATION

The valuation is for the semi-annual REIT exercise and submission to the Capital Market Authority (CMA).

1.3 INTEREST TO BE VALUED

The below-mentioned property is the scope of this valuation exercise:

Description	Property Details
Property Name	QBIC Plaza
Land Area (sq. m.)	17,444.21
Built-Up Area (sq. m.)	42,145.31
Gross Leasable Area (sq. m.)	21,253
Owner	Sandouq Tamkeen (the SPV of AlAhli REIT Fund)
Location	Al Ghadeer District, Riyadh, KSA
GPS Coordinates	24°46'18.66"N, 46°39'58.70"E
Interest Valued	Assumed Freehold

Source: Client 2022

1.4 VALUATION APPROACH

We have undertaken the Discounted Cash Flow (DCF) approach to valuation.

1.5 DATE OF VALUATION

Unless stated to the contrary, our valuations have been assessed as at the date of our report based on our inspection of the subject property on 31 December 2022.

The valuation reflects our opinion of value as at this date. Property values are subject to fluctuation over time as market conditions may change.



1.6 OPINION OF VALUE

Property Name	Passing Income (SAR)	Exit Yield	Discount Rate	Market Value [Rounded]
QBIC Plaza	21,613,000 p.a.	8.5%	11%	SAR 252,000,000

The executive summary and valuation should not be considered other than as part of the entire report. The client is advised that whilst all reasonable measures have been taken to supply an accurate valuation as possible as at the Valuation date, this figure should be considered in the context of the volatility of today's marketplace.

1.7 SALIENT POINTS (GENERAL COMMENTS)

The Kingdom of Saudi Arabia's macroeconomic projections remain strong supported by the increase in oil price and revenue in 2022. Whilst most global markets remain disrupted along with the effects of the extraordinary market conditions over the past two plus years through the COVID-19 pandemic, it appears the KSA economy appears stable and strong within a recovery mode on the back of higher oil demand and private consumption along with KSA's Vision 2030 looks to diversify the economy away from oil through focusing on direct foreign investment, tourism and the increase of locals in the workforce.

The cost of risk is also likely to stay elevated in 2023 reflecting the volatile global health situation, high inflation and rising interest rates, etc.

The real estate traditional determinants of location and value for money continue to be a key success influencing property and accommodation preference though investors in KSA are also no less sensitive to asset classes and the location of property providing investor expectations and stable long-term income for portfolios and funds. Equally, strong investor appetite remains for 'best in class' / 'Institutional Asset Class – Grade A' / good quality property providing long term income.

With all positive activity and investment by the government creating opportunities through projects across the Kingdom's Vision 2030 and through the creation of the Giga projects has meant a stable KSA economy with positive outlook going forward throughout 2023.

We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect.

We confirm that on-site measurement exercise was not conducted by ValuStrat International, and we have relied on the site areas provided by the Client. In the event that the areas of the property and site boundary prove erroneous, our opinion of Market Value may be materially affected, and we reserve the right to amend our valuation and report.



We have assumed that the property is not subject to any unusual or especially onerous restrictions, encumbrances or outgoings and good title can be shown. For the avoidance of doubt, these items should be ascertained by the client's legal representatives.

ValuStrat draws your attention to any assumptions made within this report. We consider that the assumptions we have made accord with those that would be reasonable to expect a purchaser to make.

We are unaware of any adverse conditions which may affect future marketability for the subject property. It is assumed that the subject property is freehold and is not subject to any rights, obligations, restrictions and covenants.

This report should be read in conjunction with all the information set out in this report, we would point out that we have made various assumptions as to tenure, town planning and associated valuation opinions. If any of the assumptions on which the valuation is based is subsequently found to be incorrect, then the figures presented in this report may also need revision and should be referred back to the valuer.

Note that property values are subject to fluctuation over time as market conditions may change. The client is advised that whilst all reasonable measures have been taken to supply an accurate valuation as possible as at the Valuation date, this figure should be considered in the context of the volatility of today's marketplace. Valuation considered full figure and may not be achievable in the event of an early re-sale.

The valuation assumes that the freehold title should confirm arrangements for future management of the building and maintenance provisions are adequate, and no onerous obligations affecting the valuation. This should be confirmed by your legal advisers.

This executive summary and valuation should not be considered other than as part of the entire report.



2 VALUATION REPORT

2.1 INTRODUCTION

Thank you for the instruction regarding the subject valuation services.

We ('ValuStrat', which implies our relevant legal entities) would be pleased to undertake this assignment for SNB Capital ('the client') of providing valuation services for the property mentioned in this report subject to valuation assumptions, reporting conditions and restrictions as stated hereunder.

2.2 VALUATION INSTRUCTIONS / PROPERTY INTEREST TO BE VALUED

We summarised the details of the subject property as follows:

Description	Property Details
Property Name	QBIC Plaza
Land Area (sq. m.)	17,444.21
Built-Up Area (sq. m.)	42,145.31
Gross Leasable Area (sq. m.)	21,253
Owners	Sandouq Tamkeen (the SPV of AlAhli REIT Fund)
Location	Al Ghadeer District, Riyadh, KSA
GPS Coordinates	24°46'18.66"N, 46°39'58.70"E
Interest Valued	Assumed Freehold

Source: Client 2022

2.3 PURPOSE OF VALUATION

The valuation is for the semi-annual REIT exercise and submission to the Capital Market Authority (CMA).

2.4 VALUATION REPORTING COMPLIANCE

The valuation has been conducted in accordance with Taqueem Regulations (Saudi Authority for Accredited Valuers) and the International Valuation Standards Council (IVSCs') incorporating International Valuations Standards (IVS) 2022.

It should be further noted that this valuation is undertaken in compliance with generally accepted valuation concepts, principles and definitions as promulgated in the IVSCs International Valuation Standards (IVS) as set out in the IVS General Standards, IVS Asset Standards, and IVS Valuation Applications.



2.5 BASIS OF VALUATION

2.5.1 MARKET VALUE

The valuation of the subject property, and for the above stated purpose, has been undertaken on the **Market Value** basis of valuation in compliance with the above-mentioned *Valuation Standards* as promulgated by the IVSC and adopted by the RICS. **Market Value** is defined as: -

The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties have each acted knowledgeably, prudently and without compulsion.

The definition of **Market Value** is applied in accordance with the following conceptual framework:

"The estimated amount" refers to a price expressed in terms of money payable for the asset in an arm's length market transaction. *Market value* is the most probable price reasonably obtainable in the market on the *valuation date* in keeping with the *market value* definition. It is the best price reasonably obtainable by the seller and the most advantageous price reasonably obtainable by the buyer. This estimate specifically excludes an estimated price inflated or deflated by special terms or circumstances such as atypical financing, sale and leaseback arrangements, special considerations or concessions granted by anyone associated with the sale, or any element of *special value*;

"an asset should exchange" refers to the fact that the value of an asset is an estimated amount rather than a predetermined amount or actual sale price. It is the price in a transaction that meets all the elements of the market value definition at the *valuation date*;

"on the valuation date" requires that the value is time-specific as of a given date. Because markets and market conditions may change, the estimated value may be incorrect or inappropriate at another time. The valuation amount will reflect the market state and circumstances as at the *valuation date*, not those at any other date;

"between a willing buyer" refers to one who is motivated, but not compelled to buy. This buyer is neither over eager nor determined to buy at any price. This buyer is also one who purchases in accordance with the realities of the current market and with current market expectations, rather than in relation to an imaginary or hypothetical market that cannot be demonstrated or anticipated to exist. The assumed buyer would not pay a higher price than the market requires. The present owner is included among those who constitute "the market";

"and a willing seller" is neither an over eager nor a forced seller prepared to sell at any price, nor one prepared to hold out for a price not considered reasonable in the current market. The willing seller is motivated to sell the asset at market terms for



the best price attainable in the open market after proper marketing, whatever that price may be. The factual circumstances of the actual owner are not a part of this consideration because the willing seller is a hypothetical owner;

“in an arm’s-length transaction” is one between parties who do not have a particular or special relationship, e.g. parent and subsidiary companies or landlord and tenant, that may make the price level uncharacteristic of the market or inflated because of an element of *special value*. The *market value* transaction is presumed to be between unrelated parties, each acting independently;

“after proper marketing” means that the asset would be exposed to the market in the most appropriate manner to effect its disposal at the best price reasonably obtainable in accordance with the *market value* definition. The method of sale is deemed to be that most appropriate to obtain the best price in the market to which the seller has access. The length of exposure time is not a fixed period but will vary according to the type of asset and market conditions. The only criterion is that there must have been sufficient time to allow the asset to be brought to the attention of an adequate number of market participants. The exposure period occurs prior to the *valuation date*;

‘where the parties had each acted knowledgeably, prudently’ presumes that both the willing buyer and the willing seller are reasonably informed about the nature and characteristics of the asset, its actual and potential uses and the state of the market as of the *valuation date*. Each is further presumed to use that knowledge prudently to seek the price that is most favorable for their respective positions in the transaction. Prudence is assessed by referring to the state of the market at the *valuation date*, not with benefit of hindsight at some later date. For example, it is not necessarily imprudent for a seller to sell assets in a market with falling prices at a price that is lower than previous market levels. In such cases, as is true for other exchanges in markets with changing prices, the prudent buyer or seller will act in accordance with the best market information available at the time;

‘and without compulsion’ establishes that each party is motivated to undertake the transaction, but neither is forced or unduly coerced to complete it.

Market value is the basis of value that is most commonly required, being an internationally recognized definition. It describes an exchange between parties that are unconnected (acting at arm’s length) and are operating freely in the marketplace and represents the figure that would appear in a hypothetical contract of sale, or equivalent legal document, on the valuation date, reflecting all those factors that would be taken into account in framing their bids by market participants at large and reflecting the highest and best use of the asset. The highest and best use of an asset is the use of an asset that maximizes its productivity and that is possible, legally permissible and financially feasible.

Market value is the estimated exchange price of an asset without regard to the seller's costs of sale or the buyer's costs of purchase and without adjustment for any taxes payable by either party as a direct result of the transaction.

2.5.2 VALUER(S)

The Valuer on behalf of ValuStrat, with responsibility of this report is Ramez Al Medlaj (Fellow Taqeeem Member) who has sufficient and current knowledge of the Saudi market and the skills and understanding to undertake the valuation competently.

We further confirm that either the Valuer or ValuStrat have no previous material connection or involvement with the subject of the valuation assignment apart from this same assignment undertaken back in June 2022.

2.5.3 STATUS OF VALUER

Status of Valuer	Survey Date	Valuation Date
External Valuer	*28 December 2022	31 December 2022

**The inspection was external and visual in nature only*

2.6 EXTENT OF INVESTIGATION

In accordance with instructions received we have carried out an external inspection of the property. The subject of this valuation assignment is to produce a valuation report and not a structural / building or building services survey, and hence structural survey and detailed investigation of the services are outside the scope of this assignment. We have not carried out any structural survey, nor tested any services, checked fittings of any parts of the property.

Our inspection was limited to the external visual assessment of the subject property including its basement parking, ground floor retail/showrooms and upper floor offices. For the purpose of our report, we have expressly assumed that the condition of any un-seen areas is commensurate with those which were seen. We reserve the right to amend our report should this prove not to be the case.

2.7 SOURCES OF INFORMATION

For the purpose of this report, it is assumed that written information provided to us by the Client is up to date, complete and correct in relation to title, planning consent and other relevant matters as set out in the report. Should this not be the case, we reserve the right to amend our valuation and report.

2.7.1 VALUATION ASSUMPTIONS / SPECIAL ASSUMPTIONS

This valuation assignment is undertaken on the following assumptions:



The subject property is valued under the assumption of property held on a *Private interest* with the benefit of trading potential of existing operational entity in possession;

Written information provided to us by the Client is up to date, complete and correct in relation to issues such as title, tenure, details of the operating entity, and other relevant matters that are set out in the report;

That no contaminative or potentially contaminative use has ever been carried out on the site;

We assume no responsibility for matters legal in character, nor do we render any opinion as to the title of the property, which we assume to be good and free of any undisclosed onerous burdens, outgoings, restrictions or other encumbrances. Information regarding tenure and tenancy must be checked by your legal advisors;

This subject is a valuation report and not a structural/building survey, and hence a building and structural survey is outside the scope of the subject assignment. We have not carried out any structural survey, nor have we tested any services, checked fittings or any parts of the structures which are covered, exposed or inaccessible, and, therefore, such parts are assumed to be in good repair and condition and the services are assumed to be in full working order;

We have not arranged for any investigation to be carried out to determine whether or not any deleterious or hazardous material have been used in the construction of the property, or have since been incorporated, and we are therefore unable to report that the property is free from risk in this respect. For the purpose of this valuation, we have assumed that such investigations would not disclose the presence of any such material to any significant extent;

That, unless we have been informed otherwise, the property complies with all relevant statutory requirements (including, but not limited to, those of Fire Regulations, By-Laws, Health and Safety at work);

We have made no investigation, and are unable to give any assurances, on the combustibility risk of any cladding material that may have been used in construction of the subject building. We would recommend that the client makes their own enquiries in this regard; and the market value conclusion arrived at for the property reflect the full contract value and no account is taken of any liability to taxation on sale or of the costs involved in effecting the sale.

2.8 PRIVACY/LIMITATION ON DISCLOSURE OF VALUATION

This valuation is for the sole use of the named Client. This report is confidential to the Client, and that of their advisors, and we accept no responsibility whatsoever to any third party.



No responsibility is accepted to any third party who may use or rely upon the whole or any part of the contents of this report. It should be noted that any subsequent amendments or changes in any form thereto will only be notified to the Client to whom it is authorised.

2.9 DETAILS AND GENERAL DESCRIPTION

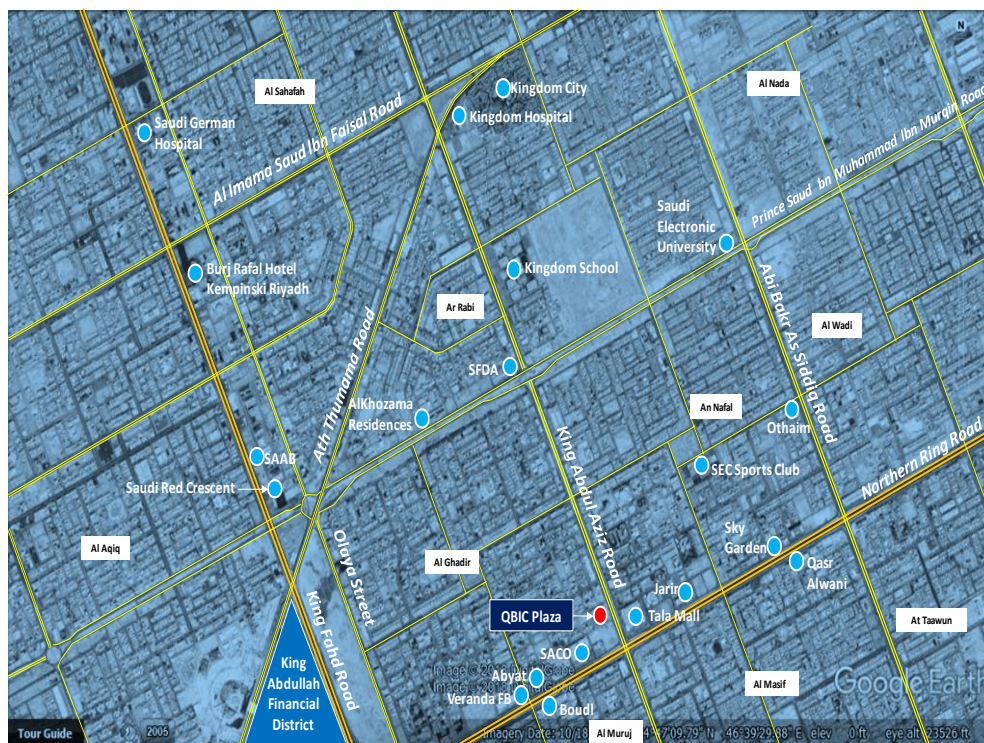
2.9.1 LOCATION AND DESCRIPTION OF THE PROPERTY

The subject property, identified as QBIC Plaza, is located along the southwest side of King Abdul Aziz Road, within Al Ghadeer District, Riyadh, Kingdom of Saudi Arabia.

It is situated about 200 meters & 250 meters northwest of Tala Mall & Northern Ring Road, respectively; and approximately 350 meters & 650 meters northeast of SACO World & Abyat, respectively.

Additionally, King Abdullah Financial District, soon to be new central business district of Riyadh, is located about 2.5 kilometers southwest of the aforesaid property. QBIC Plaza's immediate neighborhood is mainly for commercial use. Some of the notable commercial establishments in the vicinity includes the Tala Mall, SACO World, Jarir Bookstore, Abyat, Veranda F&B, etc.

It is easily accessible thru the fronting King Abdul Aziz Road which directly links to the nearby Northern Ring Road, a major thoroughfare connecting to important destinations in the city. For ease of reference, refer to the illustration below.



Source: Google Extract 2022 - For Illustrative Purposes Only

The illustration below further shows the exact location of the subject property and the characteristics of its immediate neighbourhood and environs.



Source: Google Extract 2022 - For Illustrative Purposes Only

As mentioned above, the subject property is a commercial development known as QBIC Plaza. The land is rectangular in shape and on level terrain. It is bounded by four streets namely – King Abdulaziz Road on the northeast, Tanduf Street on the southeast, Wadi Rikham on the southwest and Tanmar Street on the northwest. QBIC Plaza is a grade-A strip mall built mainly of reinforced concrete structure with a modern façade finish. It consists of a 2-level basement parking, three floors for retail, F&B and office units with modern open terrace design.

As per the building permit provided (refer to copy in the appendices section), it has a total built-up area of 42,145.31 square meters as detailed below:

Floor level	BUA (sq. m.)	Use
1 st Basement	18,744	Parking
2 nd Basement		Parking
Ground Floor	7,559.85	Retail Showroom
Mezzanine	1,583.77	Retail/Showroom
First Floor	8,411.94	F&B
First Floor		Office
Roof	5,678.25	Office
Standalone Building	167.50	F&B
Total BUA (sq. m.)	42,145.31	

Source: Client 2022

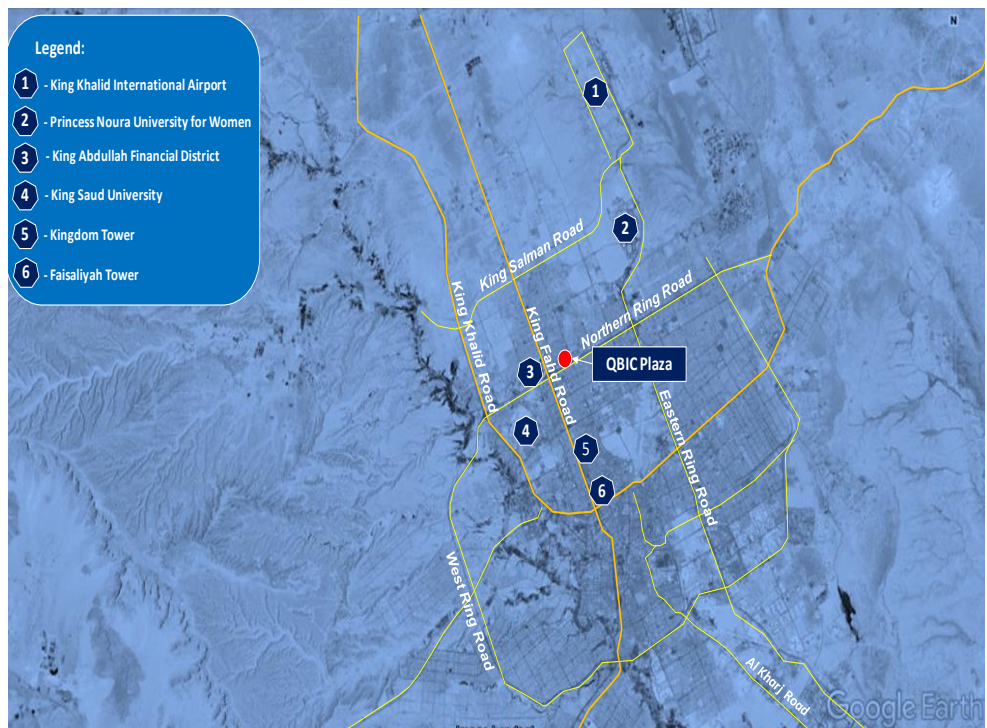


2.9.1.1 PROXIMITY TO MAJOR DEVELOPMENTS



As mentioned above, the subject property known as QBIC Plaza is a grade-A commercial development situated in a prominent commercial district. It is close to the King Abdullah Financial District, an important development in the city which will be considered the new business center of Riyadh. It is well accessible thru the fronting King Abdul Aziz Road which directly connects to the Northern Ring Road, a major thoroughfare leading to important landmarks and common destinations in the city. The Kingdom Hospital, Kingdom School, Kingdom City, Tala Mall are other known establishment nearby the subject property. The table and illustration below provide an approximate distance of the subject property relative to major landmarks & developments in the city.

Landmarks	Distance from subject property (km.)
King Abdullah Financial District	2.5
King Saud University	6.5
Kingdom Tower	6.7
Faisaliyah Tower	9.2
Princess Noura University	9.8
King Khalid International Airport	21

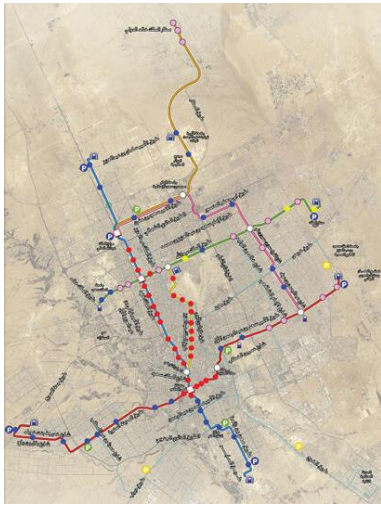


Source: Google Extract 2022 - For Illustrative Purposes Only.

Moreover, one of the on-going important developments in the city is the Riyadh Metro System which consist of 6 interconnected routes plying across the city’s most common destinations. With the expected completion of this major infrastructure, mobility within the city will be greatly enhanced.



2.9.2.1 THE RIYADH METRO SYSTEM



The new City Metro of Riyadh is a rapid transit system under construction to be completed circa. 2023, which will be of benefit to Riyadh's population, business and future growth of Riyadh, etc. The Metro will help in many ways for the day to day life activities of the people such as traffic control, school journeys, shopping journey and business commuting, etc. The city metro project is one of the world's largest infrastructure projects currently under-construction. It consists of trains and buses, which includes 6 railway lines stretching 176 kilometers with 85 stations, penetrating the capital of Saudi Arabia, Riyadh, from all directions. It is expected that the capacity of the project is estimated at 1.16 million passengers daily in the beginning of the operation and will reach to as high as 3.6 million passengers after a decade. Other expected benefits from the project includes the reduction of the number of car trips by nearly 250 thousand trips a day and to provide the equivalent of 400 thousand liters of fuel per day and thus reduce air pollutant emissions. Three leading consortia, including the US Construction company Bechtel Group Inc., Spain's FCC and Italy's Ansaldo STS have been awarded contracts to build the project. The Metro Project comprises of the following six lines.



- Line 1** (Blue Line) runs in the north-south direction along Olaya and Batha streets, starting from slightly north of King Salman Bin Abdul Aziz Street and ending at in the south. The Metro will be mostly underground in a tunnel along Olaya and King Faisal Streets and elevated on a viaduct along Batha Street and at the northern and southern ends. Line 1 extends over a length of approximately 38 km (24 mi) and features 22 stations, in addition to 4 transfer stations with Lines 2, 3, 5, and 4&6.
- Line 2** (Red Line) runs in the east-west direction along King Abdullah Road, between King Saud University and the eastern sub-center, mostly on a raised strip in the median of a planned freeway. This Line extends over a length of about 25.3 km (15.7 mi) and features 13 stations, in addition to 3 transfer stations with Lines 1, 5 and 6.
- Line 3** (Orange Line) runs in the east-west direction along Al-Madinah Al Munawwarah and Prince Saad Bin Abdulrahman Al Awal Roads, starting at the west near Jeddah Expressway and ending at the east near the National Guard camp of Khashm El Aan. The metro will be mostly elevated along the western part of Al-Madinah Al Munawwarah Road, then underground in tunnels in the central section of the line, and generally at grade along Prince Saad Ibn Abdulrahman Road. The length of the line is approximately 40.7 km (25.3 mi) and it features 20 stations, in addition to 2 transfer stations with Lines 1 and 6.
- Line 4** (Yellow Line) reaches to King Khalid International Airport from King Abdullah Financial District, mainly on a mix of elevated and at-grade alignment. The length of the line is around 29.6 km (18.4 mi) and it features 8 stations (3 common with Line 6), in addition to 1 transfer station with Lines 1 and 6.



- Line 5** (Green Line) runs underground in a tunnel along King Abdulaziz Street, between King Abdul Aziz Historical Centre and the Riyadh Airbase, before connecting with King Abdullah Road. The length of the line is about 12.9 km (8.0 mi) and it features 10 stations, in addition to 2 transfer stations with Lines 1 and 2.
- Line 6** (Purple Line) follows a half-ring starting at King Abdullah Financial District, passing by Imam Mohamed Bin Saud University and ending at Prince Saad Ibn Abdulrahman Al Awal Road. It runs mostly elevated except along Sheikh Hasan Bin Husein Bin Ali Street. The length of the line is approximately 29.9 km (18.6 mi) and it features 8 stations (3 common with Line 4), in addition to 3 transfer stations with Lines 1, 2 and 3.

The commencement date for the project was in early 2014, with projected completion date circa. 2023.

2.10 ENVIRONMENT MATTERS

We are not aware of the content of any environmental audit or other environmental investigation or soil survey which may have been carried out on the property and which may draw attention to any contamination or the possibility of any such contamination. In undertaking our work, we have been instructed to assume that no contaminative or potentially contaminative use has ever been carried out on the property.

We have not carried out any investigation into past or present use, either of the property or of any neighbouring land, to establish whether there is any contamination or potential for contamination to the subject property from the use or site and have therefore assumed that none exists. However, should it be established subsequently that contamination exists at the property or on any neighbouring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.

Details	
Area	Based on the document supplied by the client, the total land area of the property is 17,444.21 sq. m. and the building's total built-up area (BUA) is 37,588.33 sq. m.
Topography	Generally, the property is rectangular in shape and on level terrain
Drainage	Assumed available and connected.
Flooding	ValuStrat's verbal inquiries with local authorities were unable to confirm whether flooding is a point of concern at the subject property. For the purposes of this valuation, ValuStrat has assumed that the subject property is not flood prone. A formal written submission will be required for any further investigation which is outside of this report's scope of work. Note: It is understood that there is no known flooding in this area.
Landslip	ValuStrat's verbal inquiries with local authorities were unable to confirm whether land slip is a point of concern at the subject property. For the purposes of this valuation, ValuStrat has assumed that the subject property is not within a landslip designated area. A formal written submission will be required for any further investigation which is outside of this report's scope of work.



2.10.1 TOWN PLANNING

Neither from our knowledge nor as a result of our inspection are, we aware of any planning proposals which are likely to directly adversely affect this property. In the absence of any information to the contrary, it is assumed that the existing use is lawful, has valid planning consent and the planning consent is not personal to the existing occupiers and there are no particular onerous or adverse conditions which would affect our valuation.

In arriving at our valuation, it has been assumed that each and every building enjoys permanent planning consent for their existing use or enjoys, or would be entitled to enjoy, the benefit of a “Lawful Development” Certificate under the Town & Country Planning Acts, or where it is reasonable to make such an assumption with continuing user rights for their existing use purposes, subject to specific comments.

We are not aware of any potential development or change of use of the property or properties in the locality which would materially affect our valuation.

For the purpose of this valuation, we have assumed that all necessary consents have been obtained for the subject property referred within this report. Should this not be the case, we reserve the right to amend our valuation and report.

2.10.2 SERVICES

We have assumed that the subject property referred within this report is connected to mains electricity, water, drainage, and other municipality services.

It should be borne in mind that electrical requirements and testing standards have become more stringent in recent years and that the system requires annual inspection, testing and upgrading according to Saudi Electrical Standards. We have not been provided a test certificate and a valid certificate from the owners and should be requested by the client or owners need to satisfy themselves they are complying with Saudi Electrical Standards.

According to Civil Defence regulations in Saudi Arabia known as the Civil Defence system released by Royal Decree No. M/10 on 05-10-1406, corresponding to 20-01-1986]; firefighting system(s) must be in place providing protection to both people, public and private properties.

For the purpose of this valuation exercise, we assume all necessary consents are in place for Civil Defence regulations.

2.11 TENURE/TITLE

Unless otherwise stated we have assumed the freehold title is free from encumbrances and that Solicitors’ local searches and usual enquiries would not reveal the existence of statutory notices or other matters which would materially affect our valuation.



We are unaware of any rights of way, easements or restrictive covenants which affect the property; however, we would recommend that the solicitors investigate the title in order to ensure this is correct.

The valuation assumes that the freehold title should confirm arrangements for future management of the building and maintenance provisions are adequate, and no onerous obligations affecting the valuation.

This should be confirmed by your legal advisers. The subject property is registered under the below-mentioned title deed (refer to copy in the appendices section) which we assumed on freehold basis.

Should this not be the case we reserve the right to amend our valuation and this report.

Description	Property Details
Property Name	QBIC Plaza
Title Deed No.	410116050972
Title Deed Date	1/11/1441 Hijri
Land Area (sq. m.)	17,444.21
Owners	Sandouq Tamkeen (the SPV of AlAhli REIT Fund)
Location	Al Ghadeer District, Riyadh, KSA
Interest Valued	Freehold

Source: Client 2022

We have been instructed by the client that the subject property is leased to the Ministry of Housing (MOH) for an initial term of 3 years renewable for a full term of 6 years on a triple net basis. We also understand that the lease has completed.

For the purposes of this valuation exercise, we assume that there are no onerous terms and conditions impacting this valuation. Should this be the case, we reserve the right to amend our valuation and report.

NB: All aspects of tenure/title should be checked by the client's legal representatives prior to exchange of contract/drawdown and insofar as any assumption made within the body of this report is proved to be incorrect then the matter should be referred back to the valuer in order to ensure the valuation is not adversely affected.

2.12 METHODOLOGY & APPROACH

In determining our opinion of Market Value for the freehold interest in the subject property, we have utilized the Discounted Cash Flow (DCF) based on 2 years occupation remaining by the Ministry of Housing (MOH) and partial vacant possession.

Also reflecting with phased occupation of operational tenants and so from the 3rd year we have assumed a market rent hypothesis is made as mentioned by the client.



2.12.1 DISCOUNTED CASH FLOW (DCF)

The subject property falls into a broad category of investment property with the prime value determinant being the property's ability to generate rentals and rental growth through the ongoing letting and reasonable maintenance.

In determining our opinion of Market Value of the subject property referred in this report, we have utilized the Investment Approach in specific, adopting a Discounted Cash Flow (DCF) technique. The DCF approach involves the discounting of the net cash flow (future income receivable under lease agreements and forecast take-up of vacant units) on a yearly basis over, in this instance, an assumed 10-year cash flow horizon. This cash flow is discounted at an appropriate rate to reflect the associated risk premium, in order to determine a Net Present Value of the subject property at that particular Internal Rate of Return (IRR) and exit equivalent yield. The projected income stream reflects the anticipated rental growth inherent in a property investment based upon the physical, tenancy or market characteristics related to that property.

In addition to projected operating costs and allowances, future capital expenditure can also be reflected in the cash flow. Cash inflows comprise income from the property adjusted to reflect actual and assumed lease conditions and rental growth, whilst cash outflows comprise operating costs adjusted to reflect anticipated inflation.

The rental income being capitalised and discounted in the cash flow refers to net rental income, that is, the income stream after deductions for the associated operating expenses of the property as provided by the client.

2.12.2 MARKET RENTS, VALUATION ASSUMPTIONS & COMMENTARY

Sales or rental evidence for similar properties within Riyadh are not readily available or transparent due to the nature of the property market within the Kingdom of Saudi Arabia. Much if not all of the evidence is anecdotal, and this limitation may place on the non-reliability of such information and impact on values reported.

In forming our opinion of Market Rent for the subject property, we have looked at the following market rental rates of similar strip malls and retail plazas within Riyadh.

			
Details	Veranda F&B	Black Garden	Al Ezdihar Complex
Type	F&B Plaza	F&B Plaza	Retail Strip
Location	Northern Ring Road	Northern Ring Road	Northern Ring cor. Othman Bin Affan
Retail Space Area (m ²)	-	192 - 336	192 - 336
Retail Rental Rate per m ²	SAR 1,500	SAR 850	SAR 850
Office Space Area (m ²)	200 - 400	-	-
Office Rental Rate per m ²	SAR 1,000	-	-

Details	Sahafa Center	Tilal Center	Jarir Complex
Type	Strip Mall	Strip Mall	Retail Strip
Location	King Abdulaziz Road	Al Malga District	Othman Bin Affan cor. Al Thumama Rd.
Retail Space Area (m ²)	62 - 250	75 - 456	325 - 390
Retail Rental Rate per m ²	SAR 1,200 - SAR 1,800	SAR 1,000 - SAR 2,000	SAR 1,000
Office Space Area (m ²)	337 - 447	-	-
Office Rental Rate per m ²	SAR 400 - SAR 550	-	-
Details	Yarmouk Center	Tijan Plaza	Izdihar Center
Type	Strip Mall	Retail Strip	Strip Mall
Location	Dammam Rd., Al Yarmuk	King Khalid Road	Izdihar District
Retail Space Area (m ²)	74 - 320	114 - 280	200 - 1,200
Retail Rental Rate per m ²	SAR 1,300 - SAR 1,800	SAR 690 - SAR 950	SAR 925 - SAR 1,060
Office Space Area (m ²)	-	70 - 192	90 - 250
Office Rental Rate per m ²	-	SAR 400 - 550	SAR 650
Details	Al Tamayuz Center	Irqah Plaza	Rawana Plaza
Type	Strip Mall	Retail Strip	Retail Strip
Location	Ghimatah District	Irqah District	Uthman Bin Affan Road
Retail Space Area (m ²)	150 - 576	88 - 320	208 - 317
Retail Rental Rate per m ²	SAR 1,250 - SAR 1,680	SAR 1,200-SAR 2,000	SAR 1,000
Office Space Area (m ²)	95 - 130	-	88 - 148
Office Rental Rate per m ²	SAR 750 - SAR 1,020	-	SAR 550

Considering the above information, we have assumed the following rental rates for the subject property dependent upon the type, location, size and direction.

Type	Rent Rate Projection per m ² (SAR)	
	Minimum	Maximum
Office	850	1,100
Restaurant	1,350	1,900
Terrace (Office)	350	650
Terrace (Restaurant)	500	900
Mezzanine	800	850
Shops	1,500	1,600
Showrooms	1,200	1,700

The subject property's Full Rental Income is SAR 25.8 million per annum. However, we reiterate that the said figure is an estimate of possible rent the property will generate based on current market rental rates, assuming the property is complete and operational. We understand from the client the property is now complete.

2.12.3 ASSUMPTIONS & COMMENTARY

As mentioned above, the client has requested to provide an alternative valuation assessment for the subject property taking into consideration on the following scenario and assumptions that the subject property is leased to the Ministry of Housing (MOH) for an initial term of 3 years with a renewable full term of 6 years on a triple net basis. We also understand that the lease has completed.

We have likewise made the following additional assumptions:

1. The Lease with Ministry of Housing inclusive of VAT occupied for 6 years on triple net renewable basis with a 2-year remaining term.
2. On the assumption operational cost will be borne by the lessee.
3. The rental agreed as follows:
 - Years 1-3 – SAR 21,613,000 per annum
 - Years 4-6 – SAR 20,532,320 per annum
4. Thereafter the cash flow assumes the subject property will revert to market rent at (SAR 25.8 million) on the basis provided at section 2.12.2 above and have not shown growth thereafter. With occupancy rates in year 3-9 at 85% and 70% in year 10 reflecting age, type and location.
5. Should the above terms be incorrect, we reserve the right to amend our valuation and this report.

In this instance, we have adopted the following rates:

*Operational Cost

Based on the sale & leaseback agreement, we have assumed the operational cost is the responsibility of the Lessee in the 6 years occupation. Once the rent reverts to market rent – vacant possession with have reflected an operational cost of 10%, although we do expect operational tenants to agree a service charge for the upkeep of common areas, etc. within the standard operational leases.

Discount Rate and Exit Yield

The discount rate reflects the return required to mitigate the risk associated with the particular investment type in question; therefore, echoes the opportunity cost of capital.

To this we have to add elements of market risk and property specific risk. The market risk comes in the form of; inter alia, potential competition from existing and latent



supply. Market risk will also reflect where we are in the property cycle and more importantly the valuation uncertainty though current market conditions and demand appears strong currently and have relaxed the discount rate in the terminal year. Hence, we have adopted a discount rate of 11%.

The exit yield is a resultant extracted from transactional evidence in the market; however, due to anecdotal evidence and limited market activity we have had to rely on anticipated investor expectations from typical property investments.

Based upon our experience and discussions in the market; we consider that investors would consider a yield between 8.0% to 9% to be an acceptable range of return given the subject property will be a new grade-A strip mall.

Furthermore, the said property is considered to be attractive to investors as it is strategically located near the soon to be new Central Business District of Riyadh with the anticipated completion of the King Abdullah Financial District.

Also, the property has an excellent accessibility thru the fronting King Abdul Aziz Road and the nearby Northern Ring Road, a major thoroughfare in the city. Also reflecting a strong covenant – Ministry of Housing (MOH) occupying for the 6-year term. For these criteria, we have adopted an 8.5% yield for this exercise.

2.12.4 SUMMARY OF MARKET VALUE - DCF

The resultant value based upon the above variables/assumptions for the subject property is follows:

Property Name	Passing Income	Exit Yield	Discount Rate	Market Value [Rounded]
QBIC Plaza, Riyadh	21,613,000 p.a.	8.5%	11%	SAR 252,000,000



2.13 VALUATION

2.13.1 MARKET VALUE

ValuStrat is of the opinion that the Market Value of the freehold interest in the subject property referred within this report, as of the date of valuation, based upon the Discounted Cash Flow (DCF) Approach and assumptions expressed within this report, may be fairly stated as follows;

Market Value (rounded and subject to details in the full report):

SAR 252,000,000 (Two Hundred Fifty-Two Million, Saudi Arabian Riyals).

The client is advised that whilst all reasonable measures have been taken to supply an accurate valuation as possible as at the Valuation date, this figure should be considered in the context of the volatility of today's marketplace.

We are currently experiencing a very uncertain property market and due to the reduced level of transactions, there is an acute shortage of comparable evidence upon which to base valuations. Due to this shortage, it may be necessary at times for a Valuer to draw upon evidence which is of a historical nature.'

The valuation assumes that the freehold title should confirm arrangements for future management of the building and maintenance provisions are adequate, and no onerous obligations affecting the valuation. This should be confirmed by your legal advisers.

The value provided in this report is at the top end of the range for properties of this location and character and will necessitate that the property be maintained to a good standard to maintain its value.

2.14 MARKET CONDITIONS SNAPSHOT

2.14.1 MARKET ASSESSMENT, TIMES OF UNCERTAINTY AND VALUATION COMMENTARY OVERVIEW

Since the launch of Saudi Vision 2030 in 2016, the pace of economic diversification has moved at a brisk pace with focus on business growth, tourism, education, manufacturing, entertainment, healthcare and other sectors.

The Vision 2030 will contribute greatly going forward in increasing non-oil GDP growth. Equally with the hike in oil price and revenue in 2022 and the stability of oil price going forward will be a major driver of the Kingdom's economic growth.

The world is rapidly changing with ongoing structural shifts, population growth, urbanization, climate change and the digital revolution continue to profoundly impact our world and societies. Also, Global supply chain disruption, loose monetary policy, pent-up demand and an unfolding energy, food and commodities crisis are among the factors driving consumer prices to their highest levels in decades.

Therefore, price increases, inflation and uncertain supply chains and the food logistics sector is experiencing difficult times. Though the Kingdom of Saudi Arabia has shown resilience with high oil price revenues in 2022 showing surplus of SAR 57 billion and Public Investment Fund (PIF) – sovereign wealth fund going from strength to strength.



Since the lifting of travel bans, the KSA real estate market is in a healthy position with the positive activity and investment by the government unveiling a number of reforms, including recent facilitation of the tourism visa, where citizens of 49 countries are now able to apply e-visas and holders of Schengen, UK or US visas are eligible for visas on arrival.

Also, the government has now allowed the full foreign ownership of retail and wholesale operations along with previously opening up of the Tadawul Stock Market to foreign investment supported by current energy reforms, cutting subsidies, creating jobs, privatizing state-controlled assets and increasing private sector contribution to the country's economy, etc. With all the opportunities throughout the Kingdom and the creation of the Giga projects, there was an ambitious resilience which was suddenly shutdown overnight due to the initial lockdown period. With all the current uncertainty, market stagnation and short-term challenges whereby force majeure (as a result of the pandemic's cause beyond anyone's reasonable control) had created inactivity. As mentioned above the KSA market's ambitions and resilience, we understand investor sentiment remains strong as it was prior to the pandemic and the KSA was on an upward course showing growth in the last quarter of 2019 after a period of subdued market conditions.

The current global crushing of liquidity in economies will have impact on markets and real estate market and this maybe the case with many economies across the globe; however, the KSA market has shown resilience in previous years through a period of downward trend (2016-18), a correction allowing for the market to bottom out with 2019 experiencing growth in the first quarter and subdued market conditions throughout 2019. The latter part of Q4 – 2019 saw positive growth with strong investor appetite, though the market lacking good quality stock. Now with the Saudi government confirming a stimulus package of SR 120 billion plus, we understand the market will bounce back with investors underlying strong appetite. This will delay any evidence in the short term of declining prices and with the government stimulus will assist any short-term losses on transactions, private and public funds, although will need to be sustained in the short-term.

The KSA real estate sector generally follows the fortunes of the greater economy and while the oil reserves were left off prior to the pandemic fairly strong, although currently a price war between major producers is adding to a growing supply glut, though this will help KSA once markets start normalizing again. The KSA economy remains stable and backed-by strong fundamentals of the KSA market (i.e. young growing population) and also the economic transformation plan transforming the Kingdom towards a service economy post-oil era.

In short, the pandemic COVID-19 (2020) was expected to be a short-term shock wave with an eventual surge of business activity leading to a rapid recovery either in the form of a "V-shape" or a more gradual recovery in the form of a "U-shape" bounce back. Accordingly, we expected the KSA market to surge in business through 2021 and 2022 allowing for markets to start flourishing towards long term sustainability in



social trends and patterns along with socio-economic distancing in a growing cycle. There is strong evidence that real estate markets have sprung back to strong activity and growth fairly quickly as we are experiencing in the Kingdom of Saudi Arabia.

The KSA real estate market is a developing market with much invested by the government in infrastructure projects, so we expect the government's latest stimulus to preserve liquidity and for demand to hold having limited / no bearing on prices / rates.

2.14.2 MARKET CONDITIONS POST PANDEMIC AND THE KSA VISION 2030

The roll out of vaccinations in 2021 offered confidence in controlling this disease and provide a path of recovery in sight along with recovery in oil price provides further impetus. The Kingdom of Saudi Arabia (KSA) - world's largest exporter of crude oil, embarked four years (2016) ago on an ambitious economic transformation plan, "Saudi Arabia Vision 2030". In a hope to reduce its reliance on revenue from hydrocarbons, given the plummeting oil price revenues from 2014.

Through the current vision 2030 and in a post oil economy, KSA is adapting to times of both austerity measures and a grand ambitious strategy. With an overdue diversification plan Saudi Arabia's economic remodelling is about fiscal sustainability to become a non-dependent nation of oil. This is supported by current energy reforms, cutting subsidies, creating jobs, privatising state-controlled assets and increasing private sector contribution to the country's economy.

Despite economic headwinds, across the region, KSA has shown resilience through a period of subdued real estate market activity. The real estate sector generally follows the fortunes of the greater economy and whilst Saudi Arabia is undergoing structural reforms politically, economically and socially will transform the Kingdom towards a service economy post-oil era. These changes along with significant amounts of investment - estimated to soon be over 1 trillion US dollars will create vast amounts of opportunities for the public and private sectors across all businesses segments.

The KSA economy in the first quarter of 2019 had relied on the current oil price rise to pull it out of recession; however, the previous 18-24 months, KSA faced a protracted spell of economic stress, much of which can be attributed to the falling oil prices coupled with regional political issues. Oil prices starting to surge again around 65 dollars a barrel currently from under 30 dollars a barrel in early in 2016 which resulted in a crash in prices and the economy dipped into negative territory in 2017 for the first time since 2009, a year after the global financial crisis.

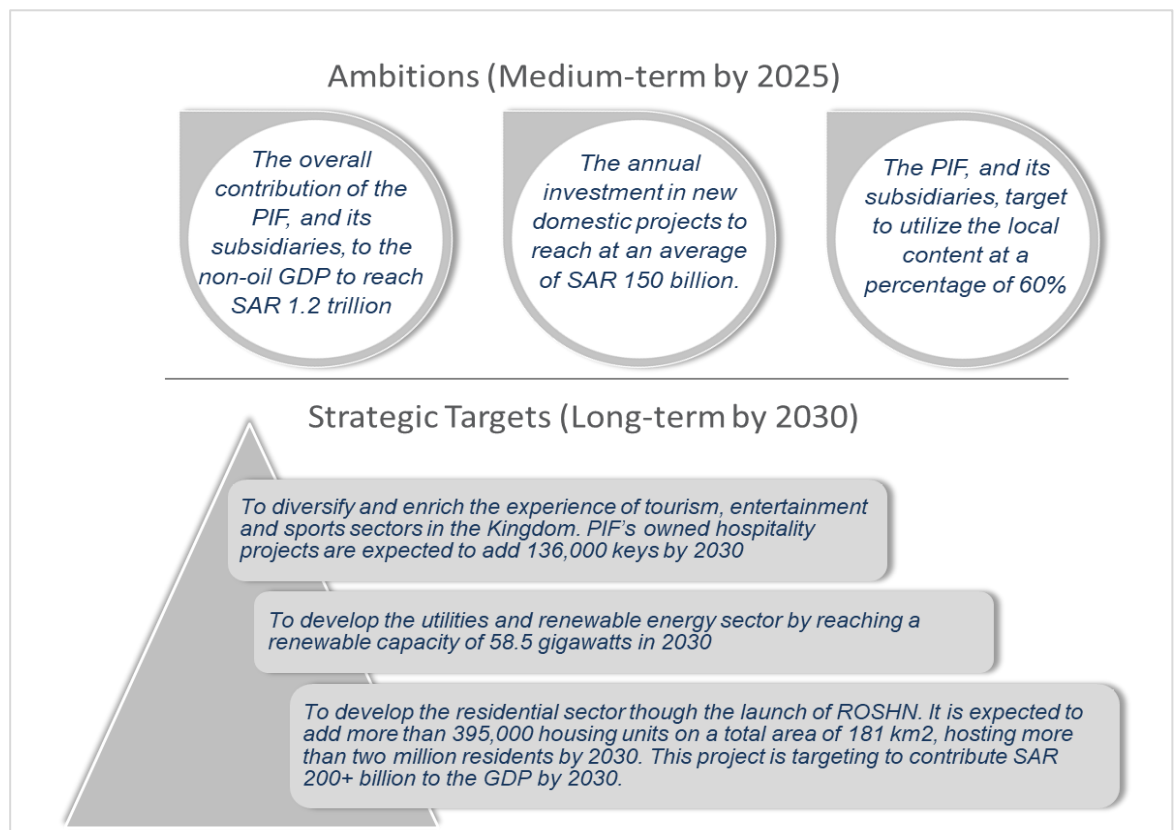
General consensus anticipates a strong Saudi economy in the period ahead (2022-2023), supported by both the oil and non-oil sector. So ultimately it appears the economy will still need to rely on oil revenues to bridge the gap in the short term with a budget deficit over the past 3 years and the Kingdom borrowing from domestic and international markets along with hiking fuel and energy prices to finance the shortfall.

The economy slipped into recession in 2018 but returned to growth in 2019, albeit at the fairly modest level of 1.7%, according to estimates from the International Monetary Fund (IMF). However, the return to growth is mainly due to a return to increase in oil prices again and output which, in turn, is enabling an increase in government spending.

Accordingly, in the short term needs to rely on the oil revenue and this reliance is being channelled into public spending. The reforms that have been pushed through to date have led to important changes aiding the economy. The opening up of the entertainment industry will create jobs for young locals and women driving makes it easier for millions more people to enter the workforce. Reforms to the financial markets have led indexing firms to bring the Saudi Stock Market (Tadawul) into the mainstream of the emerging markets universe which now assists to draw in many billions of investment dollars. A due enactment of law will encourage public-private partnerships to herald more foreign investment.

The economic transformation that the KSA has embarked upon is complex and multidimensional and will certainly take time to turn around a non-oil serviced economy, although there have been recent positive signs, but it will remain in the short term with the support of oil revenues. On the other hand, the KSA was resilient in the previous recession in 2007/2008 on strong oil reserves and not only can the Saudi government be relied upon to step in to rescue troubled lenders, reliable institutions for procedural reasons but crucially, it can also afford to do so, although has suffered due to previous oil price declines and it has meant increased spending.

[PIF and its Vision](#)



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- The PIF by a clear mile is heading in the right and assertive direction with substantial achievements both on the local and global economic levels.
- With launch of quite a few mega investment projects such as Red Sea Project, Amaala, Neom, Alula, Qiddiya, that have contributed to advancing the national economic transformation, as well as deepening the concept of sustainable positive change in the context of global investment efforts.

Vision 2030 to diversify the economy from reliance on oil, has only just commenced in previous years and with a young and increasingly well-educated population, together with its own sovereign wealth fund, the Kingdom has many favourable factors to become a leading service sector economy in the region. Wider reforms have been initiated by the government allowing for the entertainment industry to flourish with the opening of the first cinema in King Abdullah Financial District (KAFFD) along with 4 VOX screens opening at Riyadh Park Mall. The cinema entertainment is spurred on by Public Investment Fund (PIF) in collaboration with AMC Cinemas and led by the Development and Investment Entertainment Company (DIEC), a wholly owned subsidiary of PIF. With an objective of 30 to 40 cinemas in approximately 15 cities in Saudi Arabia over the next five years, and 50 to 100 cinemas in about 25 Saudi cities by 2030.

As part of wider reforms to overhaul the economy and to allow for deep rooted diversification, the Public Investment Fund (PIF) have initiated plans to bolster the tourism / entertainment industry by forming ambitious plans such as the following:

Giga Projects and its Entities

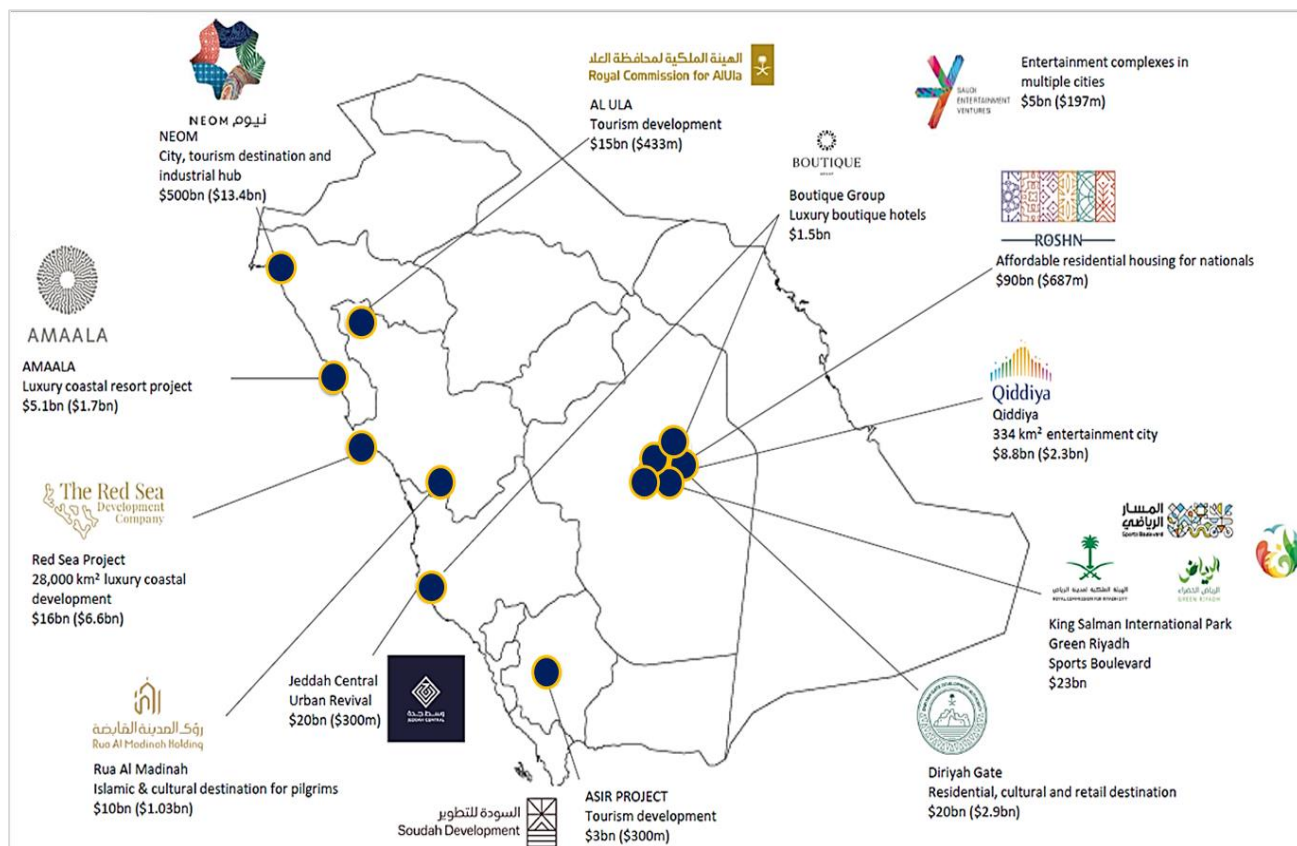
PIF Subsidiaries	Non-PIF
  <p>نيوم, NEOM</p>     <p>شركة داون تاون السعودية Downtown Company</p>  <p>القديية Qiddiya</p>  <p>السودة للتطوير Soudah Development</p>  <p>وسط حدة JEDDAH CENTRAL</p>  <p>SEVEN SAUDI ENTERTAINMENT VENTURES</p>  <p>رؤك المدينة القابضة Ruo Al Madinah Holding</p>	  <p>المدينة الملكية لمحافظة العلاء Royal Commission for AIUla</p>  <p>الهيئة الملكية لمدينة الرياض ROYAL COMMISSION FOR RIYADH CITY</p>  <p>الرياض الخضراء GREEN RIYADH</p>  <p>المسار الرياضي Sports Boulevard</p>



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The PIF currently has ‘11’ entities under its umbrella which are associated with key giga projects in KSA as per the above illustration. While non-PIF initiatives include the DGDA, Royal Commission of AlUla and many others. These giga-projects are planned to fuel the economy and their benefits are expected to expand significantly beyond the real estate and infrastructure sectors, helping to diversify the economy away from oil, especially given their steep scale.



The total targeted value for these giga-projects exceeds \$700+ billion across the KSA. While the total work awarded by these projects comes to around \$29.8 billion. NEOM represents the highest value among them followed by Red Sea project respectively. For ease of reference, refer to the illustration for each project location.

Red Sea Tourism Project

To transform 50 islands consisting of 28,000 square kilometres along the Red Sea coastline into a global tourism destination. For ease of reference to illustration below showing the location in relation to the Kingdom of Saudi Arabia.

Al Faisaliyah Project

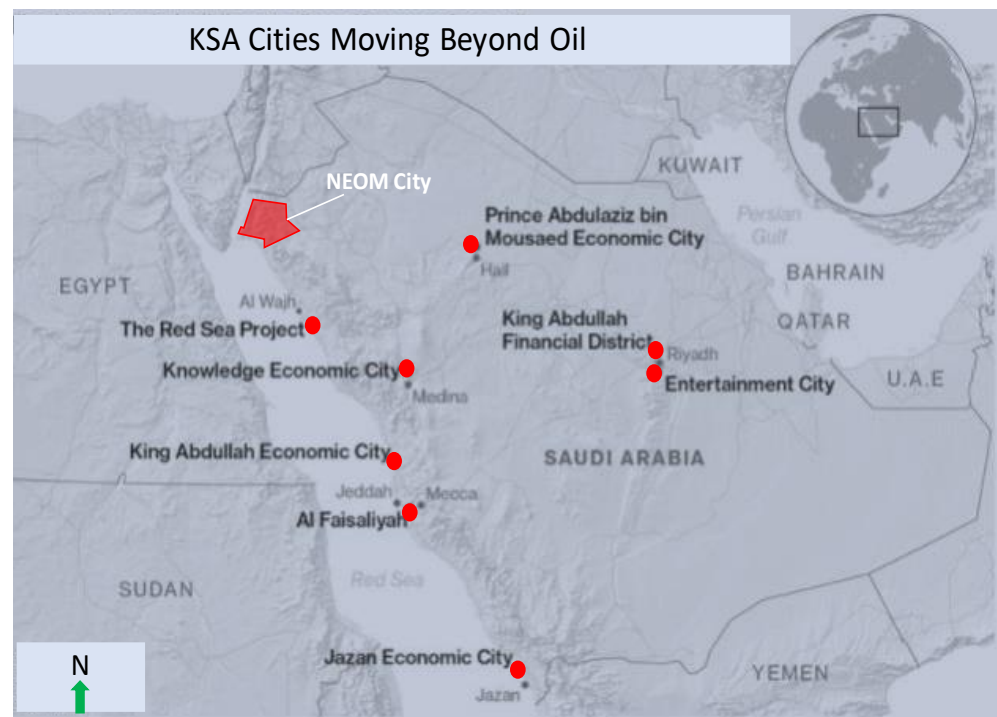
The project will consist of 2,450 square kilometres of residential units, entertainment facilities, an airport and a seaport. Refer to the below illustration for the location.

Qiddiya Entertainment City

Qiddiya Entertainment City will be a key project within the Kingdom’s entertainment sector located 40 kilometres away from the center of Riyadh. Currently alleged for



“The First Six Flags-branded theme park”. The 334 square kilometre entertainment city will include a Safari Park too. The project will be mixed use facility with parks, adventure, sports, events and wild-life activities in addition to shopping malls, restaurants and hotels. The project will also consist around 4,000 vacation houses to be built by 2025 and up to 11,000 units by 2030. Again, for ease of reference refer to the below illustration for the location.



Neom City

The NEOM city project will operate independently from the “existing governmental framework” backed by Saudi government along with local and international investors. The project will be part of a ‘new generation of cities’ powered by clean energy. The ambitious plan includes a bridge spanning the Red Sea, connecting the proposed city to Egypt and stretch into Jordan too.

Economic Cities

The overall progress with the Economic Cities has been slow and projects on hold over the past 7-10 years, although KAFD has recently given the go ahead to complete by 2020. Within the Saudi Vision 2030 the governed referenced that they will work to “salvage” and “revamp”.

Real Estate Growth

Overall ValuStrat research reveals that real estate sectors have continued to decline in both sales and rental values. We expect demand to remain stable due to fundamentals of a growing young population, reducing family size, increasing middle-class and a sizeable affluent population – all of which keeps the long-term growth potential intact.

Despite short term challenges, both investors and buyers remaining cautious, the Saudi economy has shown signs of ambition with the government unveiling a number of reforms, including full foreign ownership of retail and wholesale operations along with opening up of the Tadawul Stock Market to foreign investment as well as the reforms mentioned in the previous section referred above.

As mentioned earlier, KSA experienced positive growth by oil price rise in the first quarter of 2021; hence the main driver of the recovery remains oil. Over 2021 we envisage the Kingdom's consumer outlook to be more favourable in economic conditions. Moreover, tax on development land implemented in 2017/18 has kept the construction sector afloat, encouraging real estate developers. Adapting to a new KSA economic reality has been inevitable, although the Kingdom's oil dynamics remain pivotal for future development within the KSA 2030 economic vision plan.

In latter part of 2017, the Public Investment Fund (PIF), Saudi Arabia's sovereign wealth fund set up a real estate refinancing company aimed at advancing home ownership in the Kingdom, which suffers from a shortage of affordable housing. This initiative will create stability and growth in the Kingdom's housing sector by injecting liquidity and capital into the market. Another plan to help kick start the real estate market by boosting the contribution of real estate finance to the non-oil GDP part.

The real estate sector has played an increasingly important role in the Saudi Arabian economy. Growing demand across all sectors combined with a generally limited supply has forced real estate prices to accelerate over the past (2008-2016). The close ties with the construction, financing institutions and many others have provided crucial resources that contributed to the development of the Saudi economy. The real estate market performance in 2019/20 and the general trend in KSA for most sectors have remained subdued given lower activity levels, while prices have been under pressure across most asset classes leading to a gradual softening of rental and sale prices. The real estate sector remains strong but subdued, and prices may have bottomed out across sectors, and we expect in the medium to long term for the market to pick-up further growth given the reforms and transformation in KSA, although we expect the growth to be slow and steady subject to a stable political environment in KSA and across the region.

The outlook remains optimistic for the longer term due to the various KSA initiatives aimed at stimulating the real estate market whilst encouraging the private sector to play a key role in the transformation. The KSA has experienced continued demand for good quality property which is set to continue into 2023 with strong occupational market appealing investors. A watching brief should be kept on the economy, although we expect the economy to gather further pace in 2023.

Property values are subject to fluctuation over time as market conditions may change. Valuation considered full figure and may not be easily achievable in the event of an early re-sale. It must be borne in mind that both rental and capital values can fall as well as rise.

2.15 VALUATION UNCERTAINTY

This valuation has been undertaken against a background of significant levels of Market volatility is one of the main reasons of Valuation uncertainty in the real estate market in the Kingdom and within the GCC region given the dramatic changes in markets in current oil price slump and other factors too.

We are currently experiencing a very uncertain property market and due to the reduced level of transactions, there is an acute shortage of comparable evidence upon which to base valuations.

Given the current uncertainties it may be necessary at times for a Valuer to draw upon evidence which is of a historical nature. The current shortage of transaction, combined with a rapidly changing market only serves to highlight the unpredictability of the current market, which is subject to change on a day by day basis.

The RICS valuation standards consider it essential to draw attention to foreseen valuation uncertainties that could have a material effect on valuations, and further advises to indicate the cause of the uncertainty and the degree to which this is reflected in reported valuations.

We further state that given the valuation uncertainty stated above our valuation represents our impartial calculated opinion / judgement of the properties, based on relevant market data and perceptions as at the date of valuation.

The client is advised that whilst all reasonable measures have been taken to supply as accurate a valuation as possible as at the Valuation date, this figure should be considered in the context of the volatility of today's marketplace.

[The client is also recommended to consider the benefits in such a market, of having more frequent valuations to monitor the value of the subject property.](#)

2.16 DISCLAIMER

In undertaking and executing this assignment, an extreme care and precaution has been exercised.

This report is based on information provided by the Client. Values will differ or vary periodically due to various unforeseen factors beyond our control such as supply and demand, inflation, local policies and tariffs, poor maintenance, variation in costs of various inputs, etc.

It is beyond the scope of our services to ensure the consistency in values due to changing scenarios.

2.17 CONCLUSION

This report is compiled based on the information received to the best of our belief, knowledge and understanding.

The information revealed in this report is strictly confidential and issued for the consideration of the Client.

No part of this report may be reproduced either electronically or otherwise for further distribution without our prior and written consent. We trust that this report and valuation fulfils the requirement of your instruction.

This report is issued without any prejudice and personal liability.

For and on Behalf of, **ValuStrat**.

Ramez Al Medlaj (Fellow Taqueem
Member No. 1210000320
Valuation Manager, Real Estate

Yousuf Siddiki (Fellow Taqueem
Member No. 1210001039)
Director - Real Estate, KSA



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APPENDIX 1 - PHOTOGRAPHS



APPENDIX 2 - COPY OF BUILDING PERMIT

إضافة منطقة الرياض
إدارة رخص البناء
نوع المعاملة: صالون
التاريخ: ١٤٣٩/١٢/١٩ هـ
المرفقات: بدون
الرقم الموحد: ٣٩٠٠١٥٤٢٩٤
www.alriyadh.gov.sa

رخصة
بناء معارض تجارية ومكاتب

رقم الرخصة: ١٤٣٦/١٩٤٥٣
تاريخ الرخصة: ١٤٣٦-١٢-٢٥
تاريخ الإنتهاء: ١٤٣٩-١٢-٢٩
نوع الرخصة: تعديل مخططات البناء

اسم المالك: عبدالعزيز عبدالله عبدالعزيز الموسى
رقم الإبيات: ١٠١٤٣٣٢٥٧٩
رقم الصك: ٧١٠١٢٠٠٣٣٣٣١
رقم القطعة: ٢٧٠٢٦٠٢٥٢٤
رقم العقار:
نوع البناء: مسلح
مساحة الأرض: ١٧٤٢٦.٢١ م^٢
محيط الأسوار: م / ط

الجهة	الحدود	الأبعاد	الإرتداد
شمال	٢٠ ش	١٤٣.٨	٤
شرق	طريق ٦٠	١١٠.٤٥	٢٠
جنوب	٢٠ ش	١٤٣.٨	٤
غرب	٢٠ ش	١١٠.٤٥	٤

مكونات البناء	عدد الوحدات	المساحة	الإستخدام
قبو	٠	٥١٦٧.٧٩	موقف
دور أول	٦	٢٦٥١.٤٠	مطعم
ميزانين	٠	١٥٥٣.٣٧	معارض
دور أرضي	٣٥	٧٨٣٢.٢٢	معارض
قبو ثاني	٠	١٤٤٢٩.٩٨	موقف
دور أول	١٢	٣٠٥٠.٠٠	مكاتب
غرفة كهرباء	٠	١٥٩.٢٥	غرفة كهرباء
ملاحق علوية	٦	١٦٠٩.٠٠	مكاتب
ملاحق علوية	٤	١٢٣١.٥٧	مطعم
اسوار	١	٢٥٥.٠٠	خدمات

موجب قرار لجنة الرخص رقم 87 بتاريخ 8/3/1438هـ بخصوص موقف سيارات في المتصف ورابط المباني واستخدام دورا الميزانين والدور الأول في مبنى واحد مع اختلاف الاستخدام (مطعم وشواري) بما نسبه - طلب المالك المتابعة (الخطة أرضي ميزانين + أول)

الرخصة لإقامة صالة تجارية مكتوبة مطعم وفي حالة الرغبة في إضافة نشاط مطعم آخر يتم تطبيق شروط المطاعم وتطبيق المعيار المواف على كامل مساحة المشروع أو أي ترخيص مهني آخر

المستند الذي يجب الإلتزام به عند تنفيذ المنشأة
هو رخصة البناء وإن اختلفت المخططات المعتمدة
يجب الإلتزام بتنفيذ المزل الحراري المنصوص عليه وفق كود البناء السعودي وذلك حسب تعميم وزير الشؤون البلدية والقروية رقم 8585 بتاريخ 17-2-1434 هـ
يلزم توفير غرفة كهرباء بأبعاد 5*4م إذا تجاوزت مسطحات البناء عن 2*1000

تم أخذ تعهد خطي من المالك بأنه إن توصل له الخدمة الكهربائية في حال عدم تنفيذ العزل الحراري طبقاً لكود البناء السعودي

المكتب المصمم: عبد المحسن نزيب الذياب لاستشارات الهندسة المعمارية
رقم الترخيص: ٣٠٣٦
رقم المشروع: ٤٠
ريال بموجب الإيصال رقم: ٣٦٠٣٣٣٧٠٤
مناسيب الشوارع المحيطة: وتاريخ: ١٤٣٦-١٢-٢٥ هـ

ملاحظات: المكتب الهندسي: بدون
١- الرخصة عبارة عن تعديل مكونات البناء
٢- نوع البناء: مسلح
٣- بموجب نظام رخصة البناء الفورية للعمار ٤- بموجب التقرير المساحي رقم ١٤٣٦/٤٧١٨ بتاريخ ١٤٣٦-١٢-٢٥ هـ الصادر من بلدية شمال الرياض الفرعية
٥- منقطة التقسيم إرتداد بمقدار ٢٠ جهة طريق الملك عبد العزيز عرض (٦٠) يستخدم كمواقف سيارات
٦- إرتداد الملاحق العلوية عن حد الدور الأول لا يقل عن ٢ م من جهة الشوارع
٧- يجب مراجعة النفاذ المنع ويمتلكه مكتب دار الرياض بإسمه منطقة الرياض قبل البدء بالتنفيذ
٨- تم عمل عقد إشراف مع مكتب الغاتم للاستشارات الهندسية ترخيص رقم (١٢٥) وعليه يكون مسؤولاً عن التنفيذ حسب الرخصة والمخططات وعليه إبلاغ الأمانة خطياً حال حدوث أي مخالقات تحدث أثناء التنفيذ لإخلاء مسؤولية
٩- بموجب شهادة التمسك من شركة الكهرباء رقم ١٥١١٣٧٧٣٦ بتاريخ ١٤٣٦/١٢/١٣ هـ
١٠- أحاديث الموقع شمال: ٢٤٤٨٣٥٨؛ شرق: ٢٤٣٣٣٠٧؛ غرب: ٢٤٣٣٣٠٧؛ جنوب: ٢٤٣٣٣٠٧
١١- القبول بموقف سيارات وبدأ المتصدر بعد ٣ م من حد الملكية ويكون عرض ٧.٥ م لكل من المداخل والمخرج وفصل ٢٠ م
١٢- تسمية الميزانين لا تزيد عن ٥٠% من مساحة الدور الأرضي التجاري، أن يكون الميزانين مرتبط بالمبنى الأرضي التجاري ولا يكون له مداخل مستقل، مراعاة خصوصية المجاورين في وضع فتحات الدور الأول
١٥- المداخل والخروج جهة الشارع الرئيسي
١٦- القرار يشمل المالك الثاني حمد البراهيم المشعل سجل: ١٠١٠٦٢٥٩٧٦
١٧- الدور الأرضي عبارة عن أرضي معارض بمساحة ٢٦٩٠.٥٣ وأرضي خدمات بمساحة ٢٧٤٥.١٩
١٨- بموجب خطاب بلدية الشمال رقم ١٥٧٩ رقم ٣٨٠٠٠٠١٥٧٩ بتاريخ ١٤٣٨/١٢/٢٣ هـ والبرقية بالقرنير الفني الذي يفيد بأن الأرض قضاء ومرق بالخضاب تطبيق شروط المطاعم
١٩- عدد المواقف المتوفرة ٦٧٧ موقف
٢٠- بموجب خطاب بلدية شمال الرياض الفرعية رقم ١٥٤٢٩٤ رقم ٣٩٠٠١٥٤٢٩٤ بتاريخ ١٤٣٩/٥/١١ هـ والتقرير الفني الملحق بتاريخ ١٤٣٩/٥/١١ هـ
٢١- حسب توجيه سعادة وكيل الأمين بما نصه "ألا يتم بيع سيارات (خدمة سيارات) خلاصاً من اعتماد الكفى"
٢٢- تم تعديل مساحة الدور الأرضي بموجب المخططات المعتمدة من مكتب عبد المحسن نزيب الذياب لاستشارات الهندسية
٢٣- يجب أن تميز المواقف الخاصة بالمعاقدين وذلك باستخدام الشعار الخاص بهم والأقل تسمية مواقف سيارات المعاقدين عن (٥%) من المواقف العامة ويجد الفني موافق

الختم الرسمي
بلدية شمال الرياض

مدير عام رخص البناء
م / مشهور محمد الطيبيشي

رئيس قسم الرخص
م / مسفر سعيد آل كركسان

مدير إدارة الرخص
م / سعد عبدالله النوسري

يجب الإلتزام بالشروط الموضحة خلف الرخصة

أي كشط أو شطب يلغى هذه الرخصة.



APPENDIX 2 – DISCOUNTED CASH FLOW (DCF) EXTRACT

DISCOUNTED CASH FLOW (DCF)											
QBIC Plaza											
Riyadh, KSA											
Tenure:	Freehold										
Growth Rate	0%										
Void Costs	10%										
Year	1	2	3	4	5	6	7	8	9	10	Exit Value
Gross Revenue (Rental)											
QBIC Plaza	21,613,000	21,613,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000
Total Rent (Full Rental Value)	21,613,000	21,613,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000	25,800,000
Average Occupancy Rate	100%	100%	85%	85%	85%	85%	85%	85%	85%	85%	70%
Gross Current Rent	21,613,000	21,613,000	21,930,000	21,930,000	21,930,000	21,930,000	21,930,000	21,930,000	21,930,000	21,930,000	18,060,000
Operational Expenses											
General Maintenance	3.0%	-	-	657,900	657,900	657,900	657,900	657,900	677,637	697,966	718,905
Ins Exp Buildings	2.0%	-	-	438,600	438,600	438,600	438,600	438,600	447,372	456,319	465,446
Electricity Expense	2.0%	-	-	438,600	438,600	438,600	438,600	438,600	447,372	456,319	465,446
Marketing	3.0%	-	-	19,737	657,900	657,900	657,900	657,900	677,637	697,966	718,905
Total Operational Expenses		-	-	1,554,837.00	2,193,000	2,193,000	2,193,000	2,193,000	2,250,018	2,308,571	2,368,702
Void Costs		-	-	387,000.00	387,000.00	387,000.00	387,000.00	387,000.00	387,000.00	387,000.00	774,000.00
Net Current Rent	21,613,000	21,613,000	19,988,163	19,350,000	19,350,000	19,350,000	19,350,000	19,292,982	19,234,429	14,917,298	227,647,059
Present Value of Net Rent	19,471,171	17,541,596	14,615,173	12,746,444	11,483,283	10,345,300	9,320,090	8,371,736	7,519,215	5,253,641	135,097,449



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